

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 10, 2022

AngioDynamics, Inc.

(Exact Name of Registrant as Specified in Charter)

Delaware
(State or Other Jurisdiction of Incorporation)

000-50761
(Commission File
Number)

11-3146460
(IRS Employer
Identification No.)

14 Plaza Drive Latham, New York
(Address of Principal Executive Offices)

12110
(Zip Code)

(518) 795-1400

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2 (b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4 (c))

Securities registered pursuant to Section 12(b) of the Act:

| <u>Title of each class</u> | <u>Trading Symbol(s)</u> | <u>Name of each exchange on which registered</u> |
|--|--------------------------|--|
| Common Stock, par value \$0.01 per share | ANGO | NASDAQ Global Select Market |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 7.01 – Regulation FD Disclosure.

On August 10, 2022, Stephen A. Trowbridge, Executive Vice President and Chief Financial Officer of AngioDynamics, Inc. (“AngioDynamics”), will present at the Canaccord Genuity 42nd Annual Growth Conference. The presentation slides are furnished herewith as Exhibit 99.1.

The presentation slides furnished pursuant to Item 7.01 of this Form 8-K (including Exhibit 99.1) shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities under that Section. Furthermore, the presentation slides shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act.

Forward-Looking Statements

This document and its attachments contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements regarding AngioDynamics’ expected future financial position, results of operations, cash flows, business strategy, budgets, projected costs, capital expenditures, products, competitive positions, growth opportunities, plans and objectives of management for future operations, as well as statements that include the words such as “expects,” “reaffirms,” “intends,” “anticipates,” “plans,” “believes,” “seeks,” “estimates,” “projects,” “optimistic,” or variations of such words and similar expressions, are forward-looking statements. These forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties. Investors are cautioned that actual events or results may differ materially from AngioDynamics’ expectations, expressed or implied. Factors that may affect the actual results achieved by AngioDynamics include, without limitation, the scale and scope of the COVID-19 global pandemic, the ability of AngioDynamics to develop its existing and new products, technological advances and patents attained by competitors, infringement of AngioDynamics’ technology or assertions that AngioDynamics’ technology infringes the technology of third parties, the ability of AngioDynamics to effectively compete against competitors that have substantially greater resources, future actions by the FDA or other regulatory agencies, domestic and foreign health care reforms and government regulations, results of pending or future clinical trials, overall economic conditions (including inflation, labor shortages and supply chain challenges including the cost and availability of raw materials), the results of on-going litigation, challenges with respect to third-party distributors or joint venture partners or collaborators, the results of sales efforts, the effects of product recalls and product liability claims, changes in key personnel, the ability of AngioDynamics to execute on strategic initiatives, the effects of economic, credit and capital market conditions, general market conditions, market acceptance, foreign currency exchange rate fluctuations, the effects on pricing from group purchasing organizations and competition, the ability of AngioDynamics to obtain regulatory clearances or approval of its products, or to integrate acquired businesses, as well as the risk factors listed from time to time in AngioDynamics’ SEC filings, including but not limited to its Annual Report on Form 10-K for the year ended May 31, 2022. AngioDynamics does not assume any obligation to publicly update or revise any forward-looking statements for any reason.

Item 9.01 – Financial Statements and Exhibits.

(d) *Exhibits.*

| <u>Exhibit No.</u> | <u>Description</u> |
|----------------------|---|
| 99.1 | Presentation slides for the Canaccord Genuity 42nd Annual Growth Conference, dated August 10, 2022. |

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ANGIODYNAMICS, INC.
(Registrant)

Date: August 10, 2022

By: /s/ Richard C. Rosenzweig
Name: Richard C. Rosenzweig
Title: Senior Vice President, General Counsel and Secretary

08 | 10 | 2022

ANGIODYNAMICS

Canaccord Growth Conference

Stephen Trowbridge, EVP & CFO



Notice Regarding Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements regarding AngioDynamics' expected future financial position, results of operations, cash flows, business strategy, budgets, projected costs, capital expenditures, products, competitive positions, growth opportunities, plans and objectives of management for future operations, as well as statements that include the words such as "expects," "reaffirms," "intends," "anticipates," "plans," "projects," "believes," "seeks," "estimates," "optimistic," or variations of such words and similar expressions, are forward-looking statements. These forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties. Investors are cautioned that actual events or results may differ materially from AngioDynamics' expectations, expressed or implied. Factors that may affect the actual results achieved by AngioDynamics include, without limitation, the scale and scope of the COVID-19 global pandemic, the ability of AngioDynamics to develop its existing and new products, technological advances and patents attained by competitors, infringement of AngioDynamics' technology or assertions that AngioDynamics' technology infringes the technology of third parties, the ability of AngioDynamics to effectively compete against competitors that have substantially greater resources, future actions by the FDA or other regulatory agencies, domestic and foreign health care reforms and government regulations, results of pending or future clinical trials, overall economic conditions (including inflation, labor shortages and supply chain challenges including the cost and availability of raw materials), the results of on-going litigation, challenges with respect to third-party distributors or joint venture partners or collaborators, the results of sales efforts, the effects of product recalls and product liability claims, changes in key personnel, the ability of AngioDynamics to execute on strategic initiatives, the effects of economic, credit and capital market conditions, general market conditions, market acceptance, foreign currency exchange rate fluctuations, the effects on pricing from group purchasing organizations and competition, the ability of AngioDynamics to obtain regulatory clearances or approval of its products, or to integrate acquired businesses, as well as the risk factors listed from time to time in AngioDynamics' SEC filings, including but not limited to its Annual Report on Form 10-K for the year ended May 31, 2022. AngioDynamics does not assume any obligation to publicly update or revise any forward-looking statements for any reason.

In the United States, the NanoKnife System has received a 510(k) clearance by the Food and Drug Administration for use in the surgical ablation of soft tissue, and is similarly approved for commercialization in Canada, the European Union and Australia. The NanoKnife System has not been cleared for the treatment or therapy of a specific disease or condition.

Notice Regarding Non-GAAP Financial Measures

Management uses non-GAAP measures to establish operational goals and believes that non-GAAP measures may assist investors in analyzing the underlying trends in AngioDynamics' business over time. Investors should consider these non-GAAP measures in addition to, not as a substitute for or as superior to, financial reporting measures prepared in accordance with GAAP. In this presentation, AngioDynamics has reported adjusted EBITDA (income before interest, taxes, depreciation and amortization and stock-based compensation); adjusted net income and adjusted earnings per share. Management uses these measures in its internal analysis and review of operational performance. Management believes that these measures provide investors with useful information in comparing AngioDynamics' performance over different periods. By using these non-GAAP measures, management believes that investors get a better picture of the performance of AngioDynamics' underlying business. Management encourages investors to review AngioDynamics' financial results prepared in accordance with GAAP to understand AngioDynamics' performance taking into account all relevant factors, including those that may only occur from time to time but have a material impact on AngioDynamics' financial results. Please see the tables that follow for a reconciliation of non-GAAP measures to measures prepared in accordance with GAAP.

FOCUSED TRANSFORMATION

U.S. Total Addressable Markets

FY2025

Planned Thrombectomy & PE portfolio additions & new indications increase market access

FY2023

Planned Thrombectomy & NanoKnife System portfolio additions & new indications increase market access

FY2021

Launch of the Auryon System gives us access to the peripheral atherectomy market

FY2018

Began our strategic initiative to become a growth company



The planned portfolio additions and new indications are not guarantees of future performance and are subject to risks and uncertainties including FDA clearance. Investors are cautioned that actual events or results may differ from AngioDynamics' expectations.

MED TECH

Invest for Growth

Thrombus Management

AngioVac
Uni-Fuse⁺ ALPHAVAC

Peripheral Arterial Disease

AURYON SYNTRAX

Solid Tumor Irreversible Electroporation

NanoKnife
Electroporation, Inc.

 angiodynamics



MED DEVICE

Maintain Positioning

Vascular Access Catheters and Accessories

Diagnostic Catheters, Guidewires and Kits

Endovenous Laser Treatment

Microwave & Radiofrequency Tumor Ablation

Lung Biopsy Safety

Radiation Treatment Stabilization Balloons

MED TECH

THROMBUS MANAGEMENT

AngioVac


ALPHAVAC
MULTIPURPOSE MECHANICAL ASPIRATION

Uni-Fuse⁺

 angiodynamics

Deep Vein
Thrombosis
DVT

A blood clot that forms
in a deep vein, usually
the leg, groin or arm

+

Pulmonary
Embolism
PE

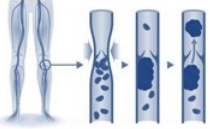
A DVT breaks free from a
vein wall and travels to the
lungs blocking some or
all of the blood supply

=

Venous
Thromboembolism
VTE

DVT and PE are
collectively
referred to as VTE

100,000 VTE-Related Deaths in the USA Annually²



Stages of Clot



Clot in Transit
(traveling through
the heart)



Clot in Pulmonary
Arteries (PE)

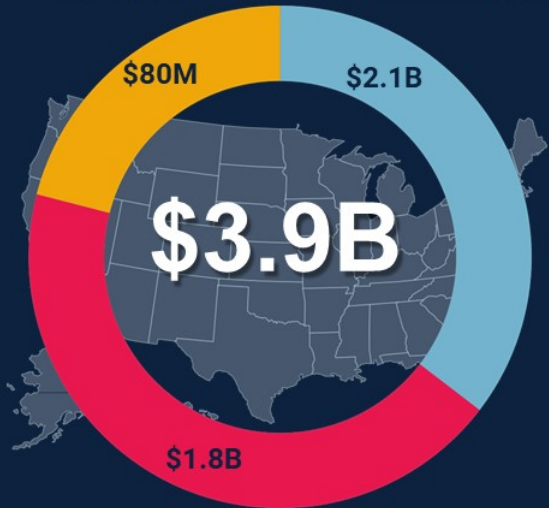


¹Piovanic, W.J., & Furlong, C. (2020, June). Inari Medical. Biomedical Devices and Services. Canaccord Genuity Capital Markets.
²"Venous Thromboembolism (VTE)." World Thrombosis Day. www.worldthrombosiday.org/issue/vte.
Illustrations and Images: not Produced by AngioDynamics. Include:
<https://www.vascularmedicine.com/disease-background>
<https://www.ama-assn.org/disease-background>
[DVT \(Blood Clot in the Leg\): 7 Warning Signs and Symptoms. \(emedicinehealth.com\)](https://www.ama-assn.org/disease-background)

2022 Market TAM

RIGHT
ATRIUM

DEEP VEIN
THROMBOSIS



**PULMONARY
EMBOLISM***

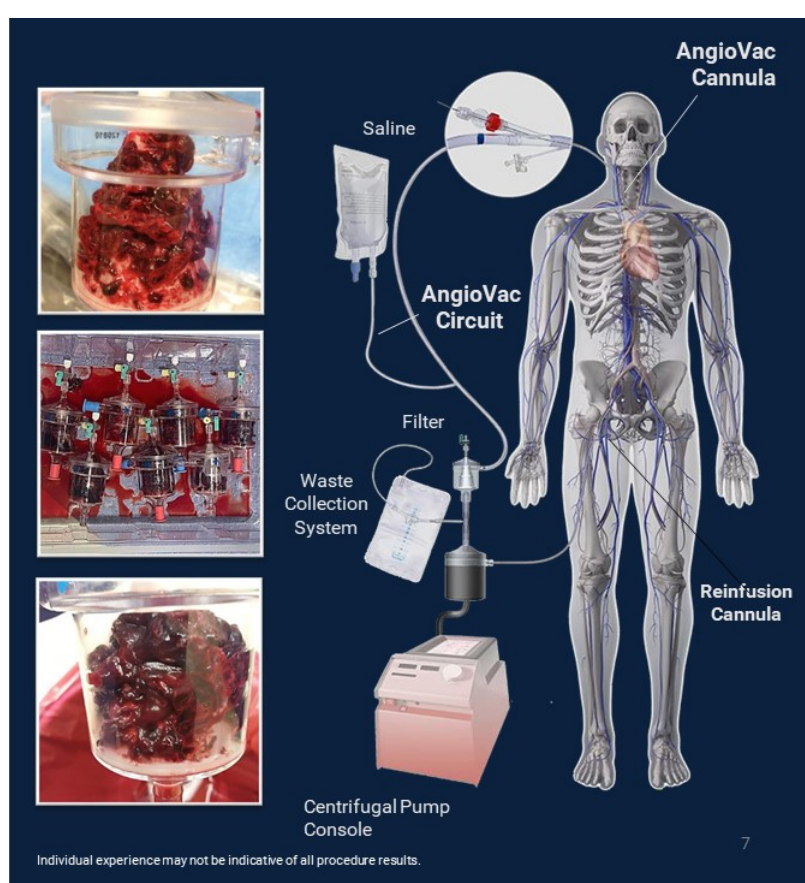
Source: Management estimate & industry sources.
*Includes Clot in Transit

The AngioVac Difference

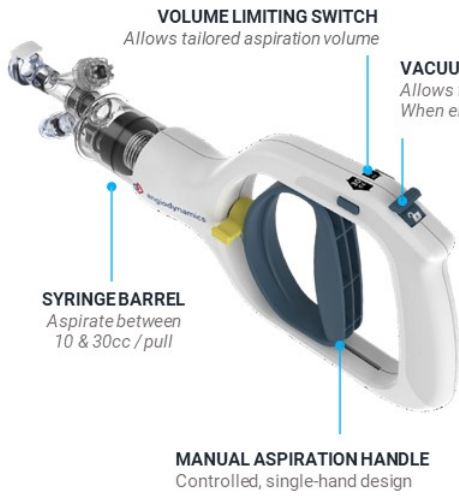
The AngioVac System allows for the **continuous aspiration** of embolic material such as fresh, soft thrombi or vegetation from the venous system

Utilizing a self-expanding, nitinol reinforced **funnel tip**

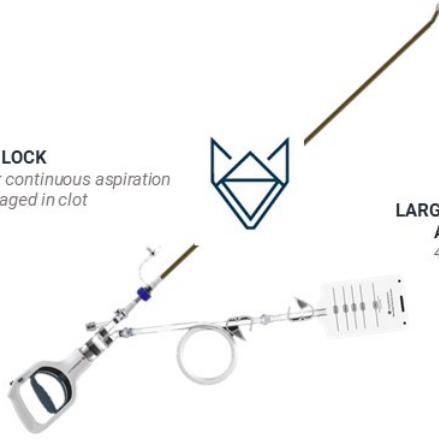
Simultaneously reinfusing the patient's own filtered blood to limit procedural blood loss



Control Features for Handle & Cannula



VACUUM LOCK
Allows for continuous aspiration
When engaged in clot



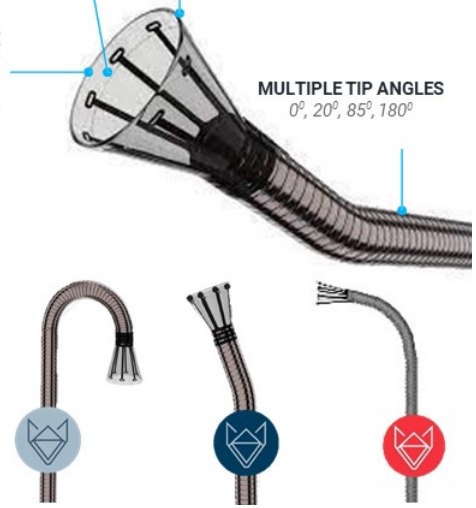
COMPLETE CONTROL
INTUITIVELY SIMPLE
EFFICIENTLY POWERFUL

RADIOPAQUE MARKERS
Better Tip
Visibility

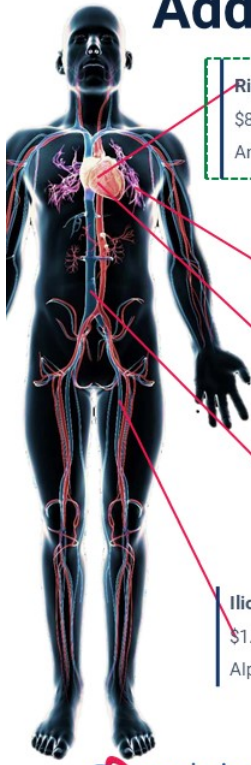
PROPRIETARY FUNNEL DESIGN
Allows for Massive Clot
Removal | En Bloc

LARGE END HOLE ASPIRATION
42FR & 30FR
Opening

MULTIPLE TIP ANGLES
0°, 20°, 85°, 180°



Addressable Markets



| |
|--|
| Right Atrium \$80M TAM AngioVac F22, F18 |
| Pulmonary Embolism (PE) \$1.6B TAM AlphaVac F18 |
| Clot in Transit \$170M TAM AngioVac F22, F18 |
| Isolated Inferior Vena Cava (IVC) Thrombus \$400M TAM AlphaVac F22, F18 |
| Iliofemoral Deep Vein Thrombosis (DVT) \$1.7B TAM AlphaVac F14 |

AngioVac **Deliberate Attention to Key Technology Elements** ALPHA VAC

| | F22 ²⁰ | F22 ¹⁸⁰ | F18 ⁸⁵ | F14 ²⁰ | F18 ⁸⁵ PE |
|-----------------------------------|---|---|---|---|---|
| | | | | | |
| Funnel Tip Opening FR Size | 42FR | 42FR | 33FR | ~21FR | 33FR |
| Cannula Angle Degree | 20° | 180° | 85° | 20° | 85° |
| Cannula FR Size | 22FR <i>Cannula</i> 25FR <i>Sheath</i> | 22FR <i>Cannula</i> 25FR <i>Sheath</i> | 18FR <i>Cannula</i> 22FR <i>Sheath</i> | ~14FR <i>Cannula</i> ~16FR <i>Sheath</i> | 18FR <i>Cannula</i> 22FR <i>Sheath</i> |
| Modality Type | | | | | |
| Availability | LAUNCHED | LAUNCHED | LAUNCHED | IN DEVELOPMENT | CURRENTLY ENROLLING |

Shapes, Sizes and Angles will be available in both on/off circuit options (AlphaVac/AngioVac)



TAMs: Management estimate & industry sources
 *AlphaVac F14²⁰ is not cleared by the Food and Drug Administration (FDA). These statements and the subject products have not been evaluated by the FDA. These devices are not currently being marketed, nor are they available for sale in any country. AlphaVac and AngioVac are not indicated for PE.



MED TECH

PERIPHERAL ATHERECTOMY

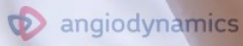
AURYON

 angiodynamics

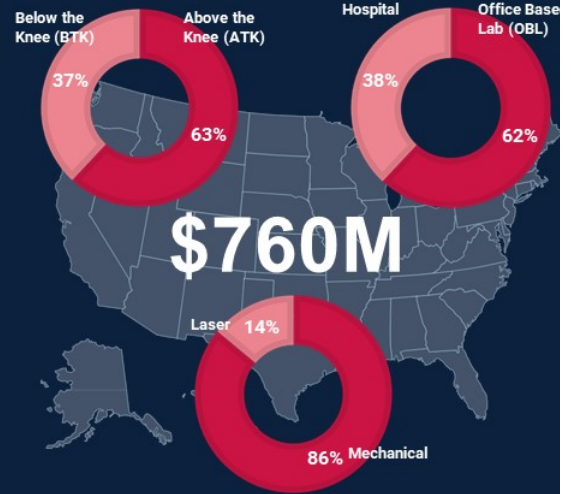
PERIPHERAL ATHERECTOMY

US Addressable Markets & Competitive Landscape

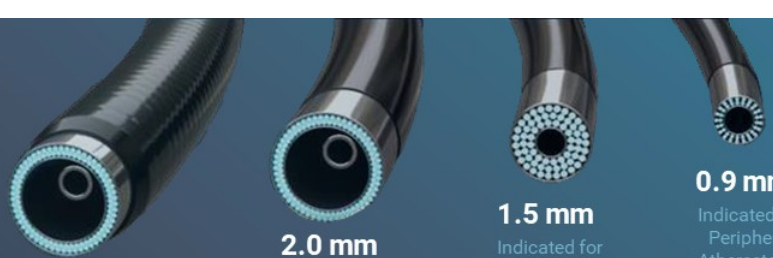
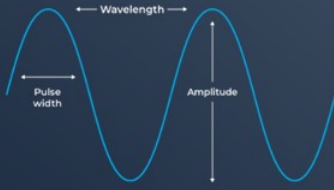
- Over 8 Million¹ Americans Suffer from PAD
- Over 150,000 Limbs² are Lost Every Year because of PAD
- 50% Mortality Rate² Associated with PAD after Limb Loss



2022 Served Market



1. <https://www.cdc.gov/ncbddd/heartdisease/about/peripheral-arterial-disease.html>
2. <https://www.cdc.gov/ncbddd/heartdisease/about/peripheral-arterial-disease.html>
3. Peripheral Vascular Devices Medtech 360 Market Analysis US December, 2021, Millenium Research Group, Inc.



2.35 mm
Aspiration and Off-Center capabilities and indicated for Peripheral Atherectomy and In-Stent Restenosis (ISR)

2.0 mm
Aspiration capability and indicated for Peripheral Atherectomy and ISR

1.5 mm
Indicated for Peripheral Atherectomy

0.9 mm
Indicated for Peripheral Atherectomy

Why wavelength matters

Each type of tissue interacts differently with a given wavelength

The Auryon System produces a photon energy of 3.5 eV, which is low enough to be nonreactive to vessel endothelium, but high enough to vaporize calcium.^{1,2}

Why pulse width and amplitude matter

Greater amplitude is achieved with shorter pulses, which can deposit energy before thermal diffusion occurs.

The Auryon System has a pulse width of 10 to 25 ns, ensuring enough power to target the lesion and spare the vessel.³

MED TECH

IRREVERSIBLE ELECTROPORATION



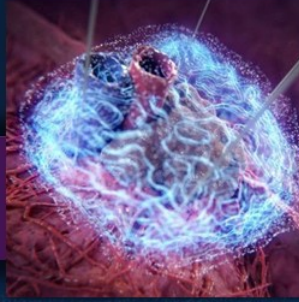
INNOVATION DOCTORS NEED

Expands treatment options and help preserve patient's quality of life



PROBE PLACEMENT

NanoKnife can be confidently used in all segments of an organ.^{1,2}



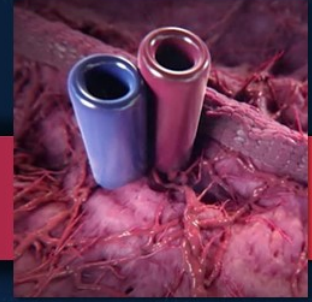
DECELLULARIZATION

Destroys targeted tissue with precise treatment margins.^{1,2}



NON-THERMAL

Spares vital structures by retaining the structural integrity of tissue.^{3,4}



REVASCULARIZATION

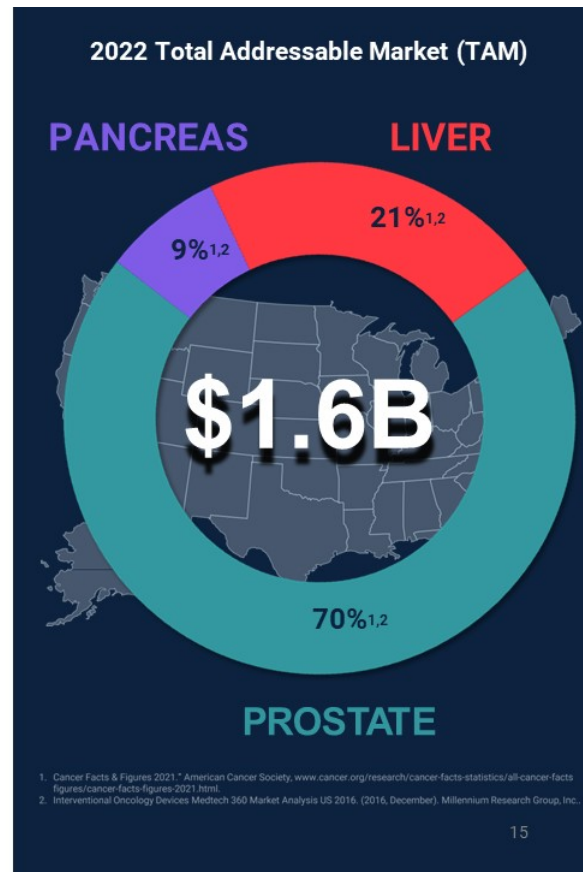
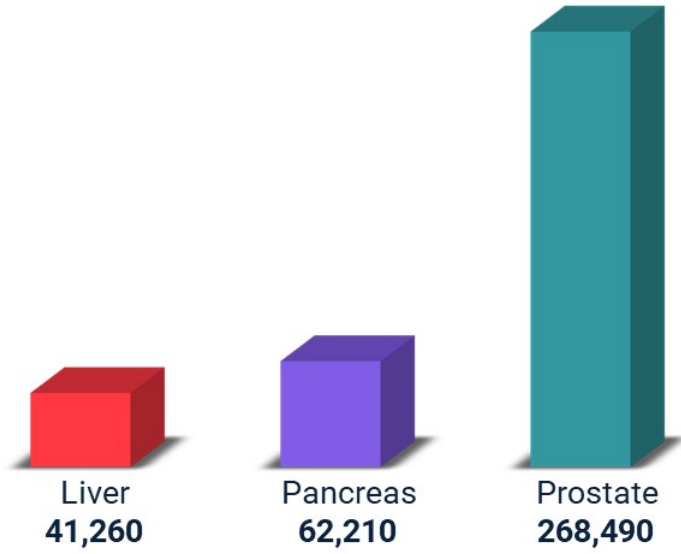
Facilitates functional tissue regeneration post-ablation.^{3,4}



1. Lee EW, Thai S, Kee ST. Irreversible electroporation: a novel image-guided cancer therapy. *Gut Liver*. (2010)4(SUPPL_1):99-104. doi: 10.5009/gnl.2010.4.S1.99
2. Guidance for Selection of NanoKnife Probe Array Configuration and Ablation parameters for the Treatment of Stage III Pancreatic Cancer.
3. Schreier MA, Chang J, van den Bos W, Gleichinsky L, Nguyen TV, Rejcek TM, Shrivardana AR, Bohm M, de la Hozette AJ, Stricker PD. Impact on genitourinary function and quality of life following focal irreversible electroporation of different prostate segments. *Diagn Interv Radiol*. 2018 Sep;24(5):268-275. doi: 10.3181/ldr.2018.17274. PMID: 30211685; PMCID: PMC6135360.
4. Li W, Fan Q, Ji Z, Qiu X, Li Z. The effects of irreversible electroporation (IRE) on nerves. *PLoS One*. 2011 Apr 14;6(4):e18891. doi: 10.1371/journal.pone.0018891. PMID: 21539143; PMCID: PMC3077412.

THE NANOKNIFE SYSTEM

Estimated # of US Patients Diagnosed in 2022¹



PROSTATE INITIATIVE

Prostate cancer (PCa) is the only solid tumor **without** a standardized local treatment option¹

Advances in genetics, imaging, and methodology **support** a local treatment option for PCa²

But existing technology has **less** than ideal outcomes for cancer control and quality of life^{3,4}



Effectively destroys targeted tissue with precise treatment margins⁵

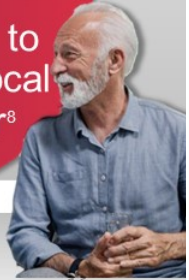
Spares vital structures within the ablation zone⁶

Enables treatment to be performed in all segments of an organ⁷


Nanoknife 3.0
Irreversible Electroporation (IRE)

Bridge the gap between an active surveillance strategy and whole-gland treatment

Approximately
100,000
men are estimated to be candidates for focal therapy each year⁸



1. NCCN Guidelines for Patients Early Stage Prostate Cancer. https://www.nccn.org/patients/guidelines/content/PDF/prostate_early_patient.pdf.

2. Lee, Byron H., et al. "Changing Landscape of Prostate Cancer Favoring Low-Risk Prostate Cancer: Implications for Active Surveillance Versus Focal Therapy." *Imaging and Focal Therapy of Early Prostate Cancer*, 2012, pp. 17-26. doi:10.1007/978-1-62708-182-0_3).

3. Warrell Design. *Nest: Gen Voice of Customer*, 2020.

4. Sivaraman A, Barret E. Focal Therapy for Prostate Cancer: An 'À la Carte' Approach. *Eur Urol*. 2016;69(5):973-975. doi:10.1016/j.eururo.2015.12.015

5. Lee EW, Thai S, Kee ST. Irreversible electroporation: a novel image-guided cancer therapy. *Gut Liver*. (2010)4(SUPPL. 1):99-104. doi: 10.5009/gnl.2010.4.s1.s99

6. Li W, Fan Q, Ji Z, Qiu X, Li Z. The effects of irreversible electroporation (IRE) on nerves. *PLoS One*. 2011 Apr 14;6(4):e18621. doi: 10.1371/journal.pone.0018621. PMID: 21539149; PMCID: PMC3077412.

7. Scheiterna MJ, Cheng J, van den Bos W, Gleichinsky I, Nguyen TV, Rejke TM, Sriwardana AR, Böhm M, de la Rosette JJ, Seidler PO. Impact on genitourinary function and quality of life following focal irreversible electroporation of different prostate segments. *Diagn Interv Radiol*. 2019 Sep;24(5):268-275. doi: 10.5152/dir.2018.17374. PMID: 30211690; PMCID: PMC6195060.

PRESERVE Prostate IDE



SUO-CTC is a clinical research investigator network of 500+ members from more than 250 clinical sites in the US and Canada.

- 37 SUO-CTC US sites responded to Call for Sites
- 20 Sites selected, focused on geographic and demographic diversity, high-volume focal therapy institutions
- 118 Intermediate-risk patients to be enrolled through 1-year follow up

Primary Endpoint: Rate of negative in-field biopsy at 1 year

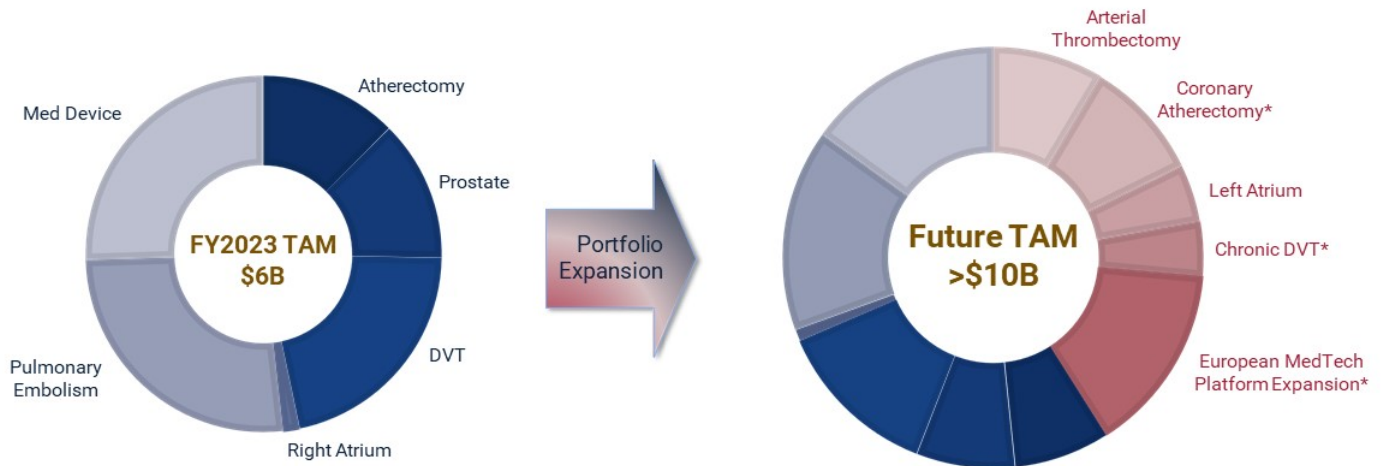
First Patient Enrolled: April 2022

Enrollment Period: 12 months

TECHNOLOGY PLATFORM PIPELINE

Med Tech Platform Expansions

Developing our Med Tech platforms exponentially expands our TAMs



Source: Management estimate & industry sources
Note: The planned portfolio additions are not guarantees of future performance and are subject to risks and uncertainties, including clearance by the FDA. Investors are cautioned that actual events or results may differ from AngioDynamics' expectations.
*Facilitates incremental TAM expansion beyond that depicted for FY 2025 on the previous slide

Procedural Hub at all
Sites of Service
OBL/ASC/Hospital



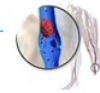
Peripheral Arterial Disease (PAD) Atherectomy

| | | |
|--|------------------------------|---------------|
| <i>In Stent Restenosis (BTK) Above the Knee (ATK) Below the Knee (BTK)</i> | Current Indications | \$760M Served |
| <i>Medial Calcification Treatment</i> | Claims Expansion Opportunity | ~\$1B TAM |



Arterial Thrombectomy

| | | |
|------------------------------------|----------------------------------|------------|
| <i>PAD Intraoperative Thrombus</i> | NEW Indication Received | \$50M TAM |
| <i>Acute Limb Ischemia (ALI)</i> | Indication Expansion Opportunity | \$850M TAM |



Venous Thrombectomy

| | | |
|---|----------------|------------|
| <i>Iliofemoral DVT Chronic Clot</i> | In Development | \$1.7B TAM |
|---|----------------|------------|



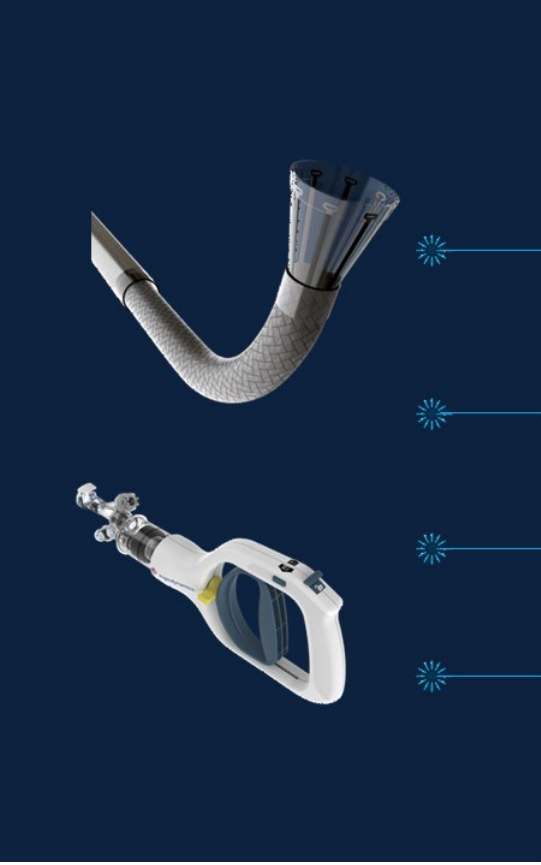
Coronary Artery Disease (CAD) Atherectomy

| | | |
|---------------------------------------|------------------------------|-----------|
| <i>Coronary</i> | Expansion Opportunity | ~\$1B TAM |
| <i>Medial Calcification Treatment</i> | Claims Expansion Opportunity | |

TAMs: Management estimate & industry sources

Commercially Available

Funded Development Project



Right Atrium

| | | |
|------------------------------------|---------------------|------------|
| <i>Infective Endocarditis (IE)</i> | Current Indications | \$80M TAM |
| <i>Clot in Transit</i> | | \$170M TAM |



Venous Thrombectomy

| | | |
|------------------------|---|------------|
| <i>Isolated IVC</i> | Current Indications | \$400M TAM |
| <i>Iliofemoral DVT</i> | Current Indication, Optimized 14F w/ retractor in development | \$1.7B TAM |



Pulmonary Embolism

| | | |
|---------------------------|-------------------------|------------|
| <i>Pulmonary Embolism</i> | IDE Currently Enrolling | \$1.6B TAM |
|---------------------------|-------------------------|------------|



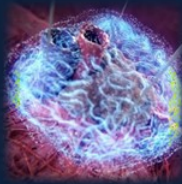
Left Atrium

| | | |
|---|----------------|------------|
| <i>Infective Endocarditis (IE)</i> | In Development | \$430M TAM |
| <i>Left Atrial Appendage Thrombus (LAA)</i> | | |

TAMs: Management estimate & industry sources

Commercially Available

Funded Development Project



Prostate

| | | |
|---------------------|----------------|-----------|
| <i>Salvage</i> | FIRE Trial* | \$119MTAM |
| <i>Intermediate</i> | PRESERVE Trial | \$585MTAM |



Pancreas

| | | |
|----------------------------|---|----------|
| <i>Stage IIB & III</i> | Breakthrough Designation & DIRECT Study | \$60MTAM |
|----------------------------|---|----------|



Liver

| | | |
|-----------------------|--------------------|-----------|
| <i>Tumor Ablation</i> | META Data Analysis | \$114MTAM |
|-----------------------|--------------------|-----------|

Commercially Available

Funded Development Project

TAMs: Management estimate & industry sources
 * Focal Irreversible Electroporation as salvage treatment in radio-recurrent prostate cancer, Investigator initiated trial

FINANCIALS

Fourth Quarter and Full-Year Highlights

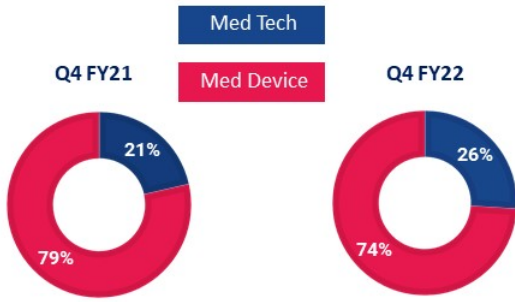
Financial Performance

\$ in thousands (except per share data)

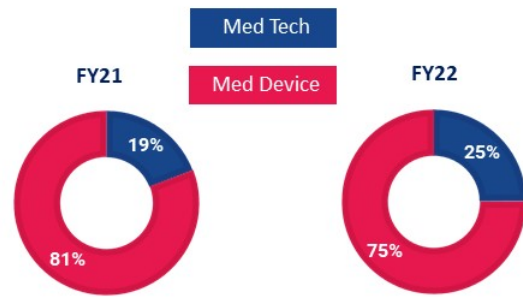
| | Q4 FY2022 | Q4 FY2021 | Change | FY2022 | FY2021 | Change |
|-----------------|-----------|------------|-----------|------------|------------|-----------|
| Revenue | \$86,998 | \$76,842 | 13.2% | \$316,219 | \$291,010 | 8.7% |
| Gross Margin | 53.4% | 55.1% | (170 bps) | 52.4% | 53.9% | (150 bps) |
| Net Loss | (\$6,266) | (\$19,468) | \$13,202 | (\$26,547) | (\$31,548) | \$5,001 |
| GAAP EPS | (\$0.16) | (\$0.51) | \$0.35 | (\$0.68) | (\$0.82) | \$0.14 |
| Adjusted EPS | \$0.01 | \$0.00 | \$0.01 | \$0.00 | \$0.05 | (\$0.05) |
| Adjusted EBITDA | \$6,192 | \$4,512 | \$1,680 | \$20,879 | \$19,516 | 1,363 |

Fourth Quarter and Full-Year Highlights

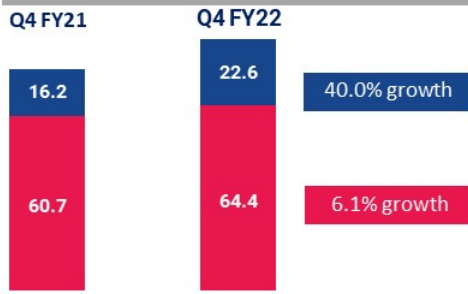
Q4 Revenue Contribution



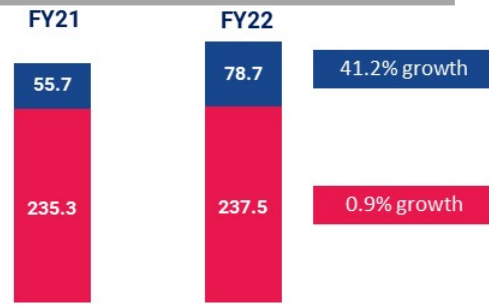
Full-Year Revenue Contribution



Q4 Revenue Growth



Full-Year Revenue Growth



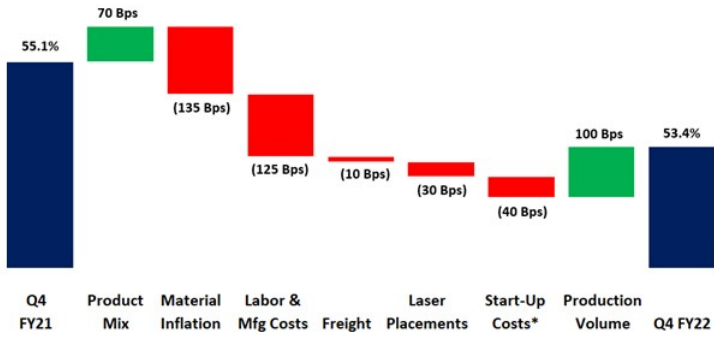
Fourth Quarter and Full-Year 2022 Results (unaudited)

| \$ in thousands (except per share data) | Q4 FY2022 | Q4 FY2021 | Change | FY2022 | FY2021 | Change |
|---|------------------|-------------------|------------------|-------------------|-------------------|------------------|
| Revenue | \$86,998 | \$76,842 | 13.2% | \$316,219 | \$291,010 | 8.7% |
| Med Tech | \$22,611 | \$16,150 | 40.0% | \$78,717 | \$55,731 | 41.2% |
| Med Device | \$64,387 | \$60,692 | 6.1% | \$237,502 | \$235,279 | 0.9% |
| Endovascular Therapies | \$45,126 | \$38,071 | 18.5% | \$160,925 | \$135,079 | 19.1% |
| Vascular Access | \$26,734 | \$24,462 | 9.3% | \$100,193 | \$101,310 | (1.1%) |
| Oncology | \$15,138 | \$14,309 | 5.8% | \$55,101 | \$54,621 | 0.9% |
| United States | \$73,704 | \$63,597 | 15.9% | \$265,963 | \$237,043 | 12.2% |
| International | \$13,294 | \$13,245 | 0.4% | \$50,256 | \$53,967 | (6.9%) |
| Net Loss | (\$6,266) | (\$19,468) | \$13,202 | (\$26,547) | (\$31,548) | \$5,001 |
| Non-GAAP Adjusted Net Income (Loss) | \$253 | (\$67) | \$320 | (\$182) | \$1,852 | (\$2,034) |
| GAAP EPS | (\$0.16) | (\$0.51) | \$0.35 | (\$0.68) | (\$0.82) | \$0.14 |
| Non-GAAP Adjusted EPS | \$0.01 | \$0.00 | \$0.01 | \$0.00 | \$0.05 | (\$0.05) |
| Gross Margin | 53.4% | 55.1% | (170 bps) | 52.4% | 53.9% | (150 bps) |
| Adjusted EBITDA | \$6,192 | \$4,512 | \$1,680 | \$20,879 | \$19,516 | \$1,363 |

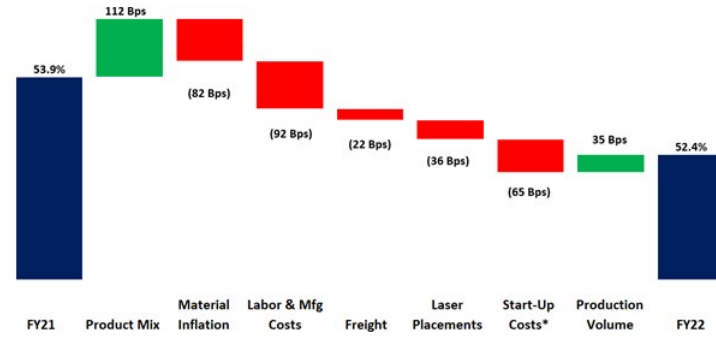
| \$ in thousands | Q4 FY2022 | Q4 FY2021 | Change |
|------------------------|----------------|-----------------|-------------------|
| Cash | \$28,825 | \$48,161 | (\$19,336) |
| Debt | \$25,000 | \$20,000 | \$5,000 |
| Net (Debt) Cash | \$3,825 | \$28,161 | (\$24,336) |

Fourth Quarter and Full-Year 2022 Gross Margin Walk

Fourth Quarter

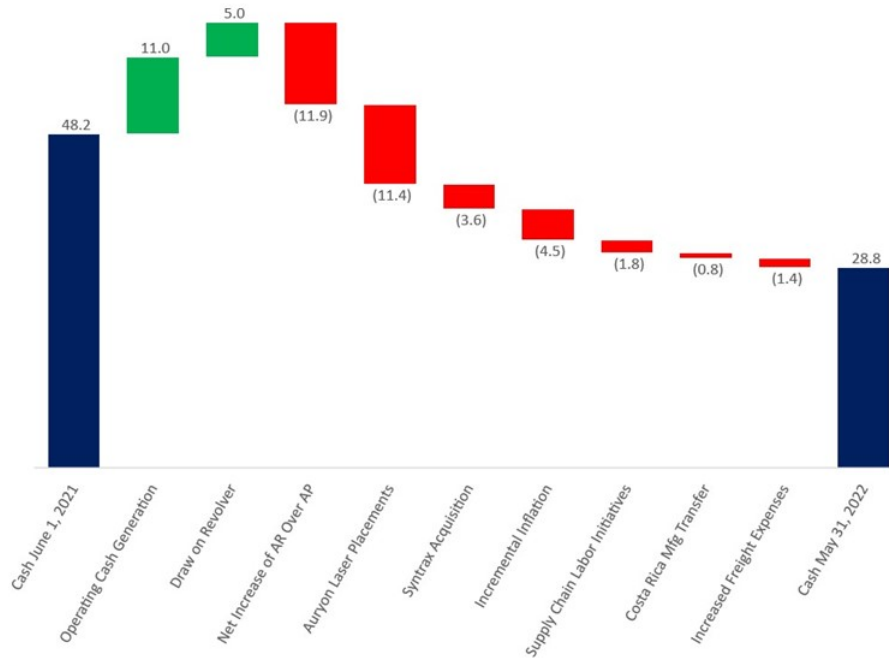


Full-Year



* Start-up costs include installation costs related to the Aurion lasers and costs related to transitioning the manufacturing of AlphaVac to AngioDynamics.

Full-Year 2022 Cash Walk



APPENDIX

GAAP to Non-GAAP Reconciliation

Reconciliation of GAAP to Non-GAAP Net Income (Loss) and EPS

| (in thousands, except per share data) | Three Months Ended | | Twelve Months Ended | |
|--|--------------------|--------------|---------------------|--------------|
| | May 31, 2022 | May 31, 2021 | May 31, 2022 | May 31, 2021 |
| | (unaudited) | | (unaudited) | |
| Net loss | \$ (6,266) | \$ (19,468) | \$ (26,547) | \$ (31,548) |
| Amortization of intangibles | 4,853 | 4,298 | 19,458 | 18,136 |
| Change in fair value of contingent consideration | 207 | 379 | 1,212 | 89 |
| Acquisition, restructuring and other items, net ⁽¹⁾ | 1,990 | 17,175 | 9,042 | 20,232 |
| Tax effect of non-GAAP items ⁽²⁾ | (531) | (2,451) | (3,347) | (5,057) |
| Adjusted net income (loss) | \$ 253 | \$ (67) | \$ (182) | \$ 1,852 |

| | Three Months Ended | | Twelve Months Ended | |
|--|--------------------|--------------|---------------------|--------------|
| | May 31, 2022 | May 31, 2021 | May 31, 2022 | May 31, 2021 |
| | (unaudited) | | (unaudited) | |
| Diluted loss per share | \$ (0.16) | \$ (0.51) | \$ (0.68) | \$ (0.82) |
| Amortization of intangibles | 0.12 | 0.11 | 0.50 | 0.47 |
| Change in fair value of contingent consideration | 0.01 | 0.01 | 0.03 | — |
| Acquisition, restructuring and other items, net ⁽¹⁾ | 0.05 | 0.45 | 0.24 | 0.53 |
| Tax effect of non-GAAP items ⁽²⁾ | (0.01) | (0.06) | (0.09) | (0.13) |
| Adjusted diluted earnings (loss) per share | \$ 0.01 | \$ 0.00 | \$ 0.00 | \$ 0.05 |
| Adjusted diluted sharecount ⁽³⁾ | 40,250 | 38,525 | 39,009 | 39,110 |

- (1) Includes costs related to merger and acquisition activities, restructurings, and unusual items, including asset impairments and write-offs, certain litigation, and other items. Fiscal year 2021 results include a \$14.0 million write-off of OARtrac intangible assets.
- (2) Adjustment to reflect the income tax provision on a non-GAAP basis has been calculated assuming no valuation allowance on the Company's U.S. deferred tax assets and an effective tax rate of 23% for the periods ended May 31, 2022 and May 31, 2021.
- (3) Diluted shares may differ for non-GAAP measures as compared to GAAP due to a GAAP loss.



Reconciliation of Net Loss to Adjusted EBITDA

| (in thousands) | Three Months Ended | | Twelve Months Ended | |
|--|--------------------|--------------|---------------------|--------------|
| | May 31, 2022 | May 31, 2021 | May 31, 2022 | May 31, 2021 |
| | (unaudited) | | (unaudited) | |
| Net loss | \$ (6,266) | \$ (19,468) | \$ (26,547) | \$ (31,548) |
| Income tax benefit | (455) | (2,471) | (3,402) | (4,504) |
| Interest expense, net | 185 | 185 | 688 | 861 |
| Depreciation and amortization | 7,628 | 6,485 | 29,194 | 25,761 |
| Change in fair value of contingent consideration | 207 | 379 | 1,212 | 89 |
| Stock based compensation | 2,903 | 2,227 | 10,692 | 8,625 |
| Acquisition, restructuring and other items, net ⁽¹⁾ | 1,990 | 17,175 | 9,042 | 20,232 |
| Adjusted EBITDA | \$ 6,192 | \$ 4,512 | \$ 20,879 | \$ 19,516 |

- (1) Includes costs related to merger and acquisition activities, restructurings, and unusual items, including asset impairments and write-offs, certain litigation, and other items. Fiscal year 2021 results include a \$14.0 million write-off of OARtrac intangible assets.