UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 18, 2017

AngioDynamics, Inc.

(Exact Name of Registrant as Specified in Charter)

Delaware

(State or Other Jurisdiction of Incorporation)

000-50761 (Commission File Number) **11-3146460** (IRS Employer Identification No.)

14 Plaza Drive Latham, New York (Address of Principal Executive Offices)

12110 (Zip Code)

(518) 795-1400

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2 (b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4 (c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 – Results of Operations and Financial Condition

On July 18, 2017, AngioDynamics, Inc. ("AngioDynamics") issued a press release announcing financial results for the fiscal fourth quarter and full year ended May 31, 2017. A copy of the press release is attached hereto as Exhibit 99.1.

The information set forth in Item 2.02 of this Form 8-K (including Exhibit 99.1) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Forward-Looking Statements

This document and its attachments contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements regarding AngioDynamics' expected future financial position, results of operations, cash flows, business strategy, budgets, projected costs, capital expenditures, products, competitive positions, growth opportunities, plans and objectives of management for future operations, as well as statements that include the words such as "expects," "reaffirms," "intends," "anticipates," "plans," "believes," "seeks," "estimates," "optimistic," or variations of such words and similar expressions, are forward-looking statements. These forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties. Investors are cautioned that actual events or results may differ from AngioDynamics' expectations. Factors that may affect the actual results achieved by AngioDynamics include, without limitation, the ability of AngioDynamics to develop its existing and new products, technological advances and patents attained by competitors, infringement of AngioDynamics' technology or assertions that AngioDynamics' technology infringes the technology of third parties, the ability of AngioDynamics to effectively compete against competitors that have substantially greater resources, future actions by the FDA or other regulatory agencies, domestic and foreign health care reforms and government regulations, results of pending or future clinical trials, overall economic conditions, the results of on-going litigation, challenges with respect to third-party distributors or joint venture partners or collaborators, the results of sales efforts, the effects of product recalls and product liability claims, changes in key personnel, the ability of AngioDynamics to execute on strategic initiatives, the effects of economic, credit and capital market conditions, general market conditions, market acceptance, foreign currency exchange rate fluctuations, the effects on pricing from group purchasing organizations and competition, the ability of AngioDynamics to integrate purchased businesses, as well as the risk factors listed from time to time in AngioDynamics' SEC filings, including but not limited to its Annual Report on Form 10-K for the year ended May 31, 2016 and its quarterly reports on Form 10-Q for the fiscal periods ended August 31, 2016, November 30, 2016 and February 28, 2017. AngioDynamics does not assume any obligation to publicly update or revise any forward-looking statements for any reason.

Item 9.01 – Financial Statements and Exhibits

(d) Exhibits.
Exhibit No. Description
99.1 Press Release, dated July 18, 2017.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ANGIODYNAMICS, INC. (Registrant)

By: /s/ Stephen A. Trowbridge

Name: Stephen A. Trowbridge Title: Senior Vice President and General Counsel

Date: July 18, 2017

EXHIBIT INDEX

| <u>Exhibit No.</u> | Description |
|--------------------|-------------------------------------|
| 99.1 | Press Release, dated July 18, 2017. |



FOR IMMEDIATE RELEASE

<u>Company Contact:</u> AngioDynamics Inc. Caitlin Stefanik (518) 795-1418 <u>cstefanik@angiodynamics.com</u> Investor Relations Contacts: FTI Consulting Jim Polson (312) 553-6730 Jim.Polson@fticonsulting.com, Kotaro Yoshida (212) 850-5690 Kotaro.Yoshida@fticonsulting.com <u>Media Contact:</u> FTI Consulting Kimberly Ha (212) 850-5612 <u>kimberly.ha@fticonsulting.com</u>

AngioDynamics Reports Fiscal 2017 Fourth Quarter and Full-Year Results

Company posts record full-year adjusted EPS and Free Cash Flow and issues FY2018 Financial Guidance

- · Q4 net sales of \$86.9 million, down 7% year-over-year
- · Q4 GAAP loss per share of \$0.30; adjusted EPS of \$0.19
- Full Year net sales of \$349.6 million, down 1% year-over-year
- Full Year GAAP earnings per share of \$0.19; Adjusted EPS of \$0.73, up 22% compared to FY2016
- \cdot $\,$ Full Year operating cash generation of \$55.7 million; free cash flow generation of \$52.7 million

ALBANY, N.Y., July 18, 2017 (GLOBE NEWSWIRE) – AngioDynamics (NASDAQ:ANGO), a leading provider of innovative, minimally invasive medical devices for vascular access, surgery, peripheral vascular disease and oncology, today reported fourth quarter and full year financial results for the 2017 fiscal year ended May 31, 2017.

"The quarter, and year, reflect a commitment to strengthening our business, improving our core operational efficiency and making strategic decisions that will enable long-term, sustainable top-line growth as we outlined in our recent Investor Day, held in April," said Jim Clemmer, President and Chief Executive Officer of AngioDynamics. "Over the course of the year, we have worked hard to become a profitable, efficiently run operating company. We ended the year with record high Adjusted EPS of \$0.73 and free cash flow of more than \$52 million. These are important measures as we look at opportunities to spur growth in fiscal year 2018 and beyond."

Fourth Quarter 2017 Financial Results

Net sales for the fiscal fourth quarter were \$86.9 million compared with \$93.4 million a year ago. Currency did not have an impact in the quarter.

Peripheral Vascular net sales in the fourth quarter were \$54.0 million, compared to \$55.6 million in the fiscal year 2016 fourth quarter. Vascular Access net sales in the fourth quarter were \$24.2 million, compared to \$24.8 million a year ago. Fourth quarter Oncology/Surgery net sales were \$8.7 million, down from \$13.0 million in the fiscal year 2016 fourth quarter, primarily due to a \$2.6 million reserve related to a recall and voluntary market withdrawal of our Acculis Microwave Tissue Ablation System.

Overall U.S. net sales in the fourth quarter were \$70.8 million, compared to \$75.6 million a year ago. Overall International net sales in the fourth quarter were \$16.1 million compared to \$17.8 million a year ago.

Gross margins for the fourth quarter of 2017 were 48.7%, compared to 44.5% a year ago. In the fourth quarter of fiscal 2017, the Company recorded a net loss of \$10.9 million, or \$0.30 on a per share basis. The Company recorded a net loss of \$43.1 million, or \$1.19 on a per share basis, in the fourth quarter of fiscal 2016. Excluding the items shown in the attached quarterly non-GAAP reconciliation table, adjusted net income for the fourth quarter of fiscal 2017 was \$6.8 million, or \$0.19 per share, compared to an adjusted net income of \$7.4 million, or \$0.20 per share, in the fourth quarter of fiscal 2016.

Excluding the items shown in the attached quarterly non-GAAP reconciliation table, adjusted net income for the fourth quarter of fiscal 2017 was \$6.8 million, or \$0.19 per share, compared to an adjusted net income of \$7.4 million, or \$0.20 per share, in the fourth quarter of fiscal 2016. Adjusted EBITDAS in the fourth quarter of fiscal 2017, excluding the items shown in the attached reconciliation table, was \$15.0 million compared to \$14.2 million in the fourth quarter of fiscal 2016. The primary adjustments for both net income and EBITDAS were primarily due to a reserve related to previously disclosed legal matters related to Department of Justice subpoenas in fiscal year 2017 and a tax valuation allowance in fiscal year 2016.

In the fourth quarter of fiscal 2017, the Company generated \$19.0 million in operating cash flow and \$18.3 million in free cash flow. As of May 31, 2017, cash and cash equivalents were \$47.5 million and debt was \$97.5 million.

Twelve Months Financial Results

For the twelve months ended May 31, 2017, net sales were \$349.6 million compared to the \$353.9 million reported a year ago. The Company recorded net income of \$7.0 million, or \$0.19 per share, compared to a net loss of \$43.6 million, or \$1.21 per share, reported a year ago. Excluding the items shown in the attached quarterly non-GAAP reconciliation table, adjusted net income was \$27.0 million, or \$0.73 per share, compared to adjusted net income of \$21.8 million, or \$0.60 per share, a year ago. Adjusted EBITDAS, excluding the items shown in the attached reconciliation table, was \$61.5 million, compared to \$53.1 million in the year ago period.

"Throughout the 2017 fiscal year, we made strategic decisions to position ourselves for our stated long-term growth objectives. Some of these decisions included writing off assets that we no longer view as strategically aligned, consolidating our physical footprint, evaluating our international opportunities and accelerating previously disclosed legal matters," said Michael C. Greiner, Executive Vice President and Chief Financial Officer of AngioDynamics. "Even with those items impacting our financial results, we still showed the strength of our business, and balance sheet, through gross margin expansion, EPS growth and strong cash flow."

Mr. Greiner added, "During the year, we generated more than \$52 million in free cash flow, paid down \$24 million in outstanding debt, repurchased \$13.6 million of our common shares, made \$10.1 million in contingent consideration payments and refinanced our credit facility to support future investment opportunities."

Fiscal Year 2018 Financial Guidance

The Company issued its FY2018 financial guidance affirming a net sales range of \$352 to \$359 million, adjusted earnings per share (EPS) of \$0.64 to \$0.68 and free cash flow of greater than \$35 million.

Conference Call

AngioDynamics will host a conference call and webcast today at 8:00am ET to discuss its fourth quarter and full year results and answer questions. To participate in the live call by telephone, please call 888-299-7212 and reference the Conference ID: 6053267. In addition, a live webcast and archived replay of the call will be available at investors.angiodynamics.com/events. To access the live webcast, please go to the website 15-minutes prior to its start to register, download and install the necessary software.

Use of Non-GAAP Measures

Management uses non-GAAP measures to establish operational goals, and believes that non-GAAP measures may assist investors in analyzing the underlying trends in AngioDynamics' business over time. Investors should consider these non-GAAP measures in addition to, not as a substitute for or as superior to, financial reporting measures prepared in accordance with GAAP. In this news release, AngioDynamics has reported net sales excluding a supply agreement; adjusted EBITDAS; adjusted gross profit; adjusted net income, adjusted earnings per share and free cash flow. Management uses these measures in its internal analysis and review of operational performance. Management believes that these measures provide investors with useful information in comparing AngioDynamics' performance over different periods. By using these non-GAAP measures, management believes that investors get a better picture of the performance of AngioDynamics' underlying business. Management encourages investors to review AngioDynamics' financial results prepared in accordance with GAAP to understand AngioDynamics' performance taking into account all relevant factors, including those that may only occur from time to time but have a material impact on AngioDynamics' financial results. Please see the tables that follow for a reconciliation of non-GAAP measures to measures prepared in accordance with GAAP.

About AngioDynamics

AngioDynamics Inc. is a leading provider of innovative, minimally invasive medical devices used by professional healthcare providers for vascular access, surgery, peripheral vascular disease and oncology. AngioDynamics' diverse product lines include market-leading ablation systems, fluid management systems, vascular access products, angiographic products and accessories drainage products, thrombolytic products and venous products. More information is available at AngioDynamics.com.

Trademarks

AngioDynamics, the AngioDynamics logo, and Acculis are trademarks and/or registered trademarks of AngioDynamics Inc., an affiliate or a subsidiary.

Safe Harbor

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements regarding AngioDynamics' expected future financial position, results of operations, cash flows, business strategy, budgets, projected costs, capital expenditures, products, competitive positions, growth opportunities, plans and objectives of management for future operations, as well as statements that include the words such as "expects," "reaffirms," "intends," "anticipates," "plans," "believes," "seeks," "estimates," "optimistic," or variations of such words and similar expressions, are forward-looking statements. These forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties. Investors are cautioned that actual events or results may differ from AngioDynamics' expectations. Factors that may affect the actual results achieved by AngioDynamics include, without limitation, the ability of AngioDynamics to develop its existing and new products, technological advances and patents attained by competitors, infringement of AngioDynamics' technology or assertions that AngioDynamics' technology infringes the technology of fourth parties, the ability of AngioDynamics to effectively compete against competitors that have substantially greater resources, future actions by the FDA or other regulatory agencies, domestic and foreign health care reforms and government regulations, results of pending or future clinical trials, overall economic conditions, the results of on-going litigation, challenges with respect to fourth-party distributors or joint venture partners or collaborators, the results of sales efforts, the effects of product recalls and product liability claims, changes in key personnel, the ability of AngioDynamics to execute on strategic initiatives, the effects of economic, credit and capital market conditions, general market conditions, market acceptance, foreign currency exchange rate fluctuations, the effects on pricing from group purchasing organizations and competition, the ability of AngioDynamics to integrate purchased businesses, as well as the risk factors listed from time to time in AngioDynamics' SEC filings, including but not limited to its Annual Report on Form 10-K for the year ended May 31, 2016 and its quarterly report on Form 10-Q for the fiscal periods ended August 31, 2016, November 30, 2016 and February 28, 2017. AngioDynamics does not assume any obligation to publicly update or revise any forward-looking statements for any reason.

In the United States, the NanoKnife System has received a 510(k) clearance by the Food and Drug Administration for use in the surgical ablation of soft tissue, and is similarly approved for commercialization in Canada, the European Union and Australia. The NanoKnife System has not been cleared for the treatment or therapy of a specific disease or condition.

ANGIODYNAMICS, INC. AND SUBSIDIARIES CONSOLIDATED INCOME STATEMENTS

(in thousands, except per share data)

| | | Twelve months ended | | | | | |
|--|------------------------------|---------------------|--------|----------|-----------------|---------|-----------------|
| | May 31, May 31, 2017 2016 | | | - | May 31, 2017 | | May 31, 2016 |
| | | (unau | dited) | 2010 | (unau | dited) | |
| Net sales | \$ | 86,914 | \$ | 93,419 | \$ 349,643 | \$ | 353,890 |
| Cost of sales (exclusive of intangible amortization) | | 44,579 | | 51,892 | 173,474 | | 179,574 |
| Gross profit | | 42,335 | | 41,527 | 176,169 | | 174,316 |
| % of net sales | | 48.7% | | 44.5% | 50.4% | | 49.3% |
| Operating expenses | | | | | | | |
| Research and development | | 6,696 | | 6,937 | 25,269 | | 25,053 |
| Sales and marketing | | 20,476 | | 21,104 | 78,819 | | 83,743 |
| General and administrative | | 8,316 | | 6,791 | 31,406 | | 30,583 |
| Amortization of intangibles | | 4,410 | | 4,608 | 17,296 | | 17,964 |
| Change in fair value of contingent consideration | | 125 | | 318 | (15,261) | | 948 |
| Acquisition, restructuring and other items, net | | 13,482 | | 3,493 | 25,510 | | 12,591 |
| Medical device excise tax | | (1,837) | | - | (1,837) | | 2,416 |
| Total operating expenses | | 51,668 | | 43,251 | 161,202 | | 173,298 |
| Operating income | | (9,333) | | (1,724) | 14,967 | | 1,018 |
| Other (expense), net | | (695) | | (1,098) | (3,120) | (4,271) | |
| Income (loss) before income taxes | | (10,028) | | (2,822) | 11,847 | | (3,253) |
| Income tax expense (benefit) | | 885 | | 40,253 | 4,839 | | 40,337 |
| Net income (loss) | \$ | (10,913) | \$ | (43,075) | \$ 7,008 | \$ | (43,590) |
| Earnings (loss) per share | | | | | | | |
| Basic | \$ | (0.30) | \$ | (1.19) | \$ 0.19 | \$ | (1.21) |
| Diluted | \$ | (0.30) | \$ | (1.19) | \$ 0.19 | \$ | (1.21) |
| Weighted average shares outstanding | | | | | | | |
| Basic | | 36,655 | | 36,242 | 36,617 | | 36,161 |
| Diluted | | 36,655 | | 36,242 | 36,959 | | 36,161 |
| | | | | | | | |

ANGIODYNAMICS, INC. AND SUBSIDIARIES GAAP TO NON-GAAP RECONCILIATION

(in thousands, except per share data)

Reconciliation of Gross Profit to non-GAAP Adjusted Gross Profit

| | Three months ended | | | | | Twelve mo | onths e | ıs ended | | |
|---|--------------------|-------------------------|----|-----------------|-------|-----------------|---------|----------|--|---------------|
| | May 31, 2017 | | Ν | May 31, 2016 | | May 31, 2017 | , | | | |
| | | (unau | | | (unau | dited) | ted) | | | |
| Gross profit | \$ | 42,335 | \$ | 41,527 | \$ | 176,169 | \$ | 174,316 | | |
| Recall expenses included in cost of sales Inventory charge included in cost of sales | | 2,645 - \$ 44,980 | | 2,645 | | - 5,940 | | 2,861 | | (92) 5,940 |
| Adjusted gross profit | \$ | | | 47,467 | | 179,030 | \$ | 180,164 | | |
| Adjusted gross profit % of sales | | 51.8% | , | 50.8% | | 51.2% |) | 50.9% | | |

Reconciliation of Net Income to non-GAAP Adjusted Net Income:

| | Three months ended | | | | | | Twelve months ended | | | |
|---|--------------------|-------------|----|-----------------|----|-----------------|---------------------|----------|--|--|
| | May 31, 2017 | | | May 31, 2016 | | May 31, 2017 | 5 , 5 | | | |
| | | (unaudited) | | | | (unau | ıdited) | | | |
| Net income (loss) | \$ | (10,913) | \$ | (43,075) | \$ | 7,008 | \$ | (43,590) | | |
| Recall expenses included in cost of sales | | 2,645 | | - | | 2,861 | | (92) | | |
| Inventory charge included in cost of sales | | - | | 5,940 | | - | | 5,940 | | |
| Amortization of intangibles | | 4,410 | | 4,608 | | 17,296 | | 17,964 | | |
| Change in fair value of contingent consideration | | 125 | | 318 | | (15,261) | | 948 | | |
| Acquisition, restructuring and other items, net (1) | | 13,482 | | 3,493 | | 25,510 | | 12,591 | | |
| Tax effect of non-GAAP items (2) | | (2,943) | | 36,100 | | (10,372) | | 28,062 | | |
| Adjusted net income | \$ | 6,806 | \$ | 7,384 | \$ | 27,042 | \$ | 21,823 | | |

Reconciliation of Diluted Earnings Per Share to non-GAAP Adjusted Diluted Earnings Per Share:

| | | Twelve months ended | | | | | | |
|---|---------|---------------------|----|---------|----|---------|----|---------|
| | May 31, | | | May 31, | | lay 31, | Ν | lay 31, |
| | | 2017 | | 2016 | | 2017 | | 2016 |
| | | (unau | | (unau | | | | |
| Diluted earnings (loss) per share | \$ | (0.30) | \$ | (1.19) | \$ | 0.19 | \$ | (1.21) |
| Recall expenses included in cost of sales | | 0.07 | | - | | 0.08 | | (0.00) |
| Inventory charge included in cost of sales | | - | | 0.16 | | - | | 0.16 |
| Amortization of intangibles | | 0.12 | | 0.13 | | 0.47 | | 0.49 |
| Change in fair value of contingent consideration | | 0.00 | | 0.01 | | (0.41) | | 0.03 |
| Acquisition, restructuring and other items, net (1) | | 0.37 | | 0.10 | | 0.69 | | 0.35 |
| Tax effect of non-GAAP items (2) | | (0.07) | | 0.99 | | (0.29) | | 0.78 |
| Adjusted diluted earnings per share | \$ | 0.19 | \$ | 0.20 | \$ | 0.73 | \$ | 0.60 |
| Adjusted diluted sharecount | | 36,655 | | 36,391 | | 36,959 | | 36,372 |

Includes costs related to mergers and acquisition activities, integrations, restructurings, asset impairments and write-offs, litigation, and other items.
 Represents the net tax effect of non-GAAP adjustments. Based on our historical non-GAAP earnings, our tax effect of non-GAAP items has been calculated assuming no valuation allowance on our deferred tax assets and an effective tax rate of 36%.

ANGIODYNAMICS, INC. AND SUBSIDIARIES GAAP TO NON-GAAP RECONCILIATION (Continued)

(in thousands, except per share data)

Reconciliation of Net Income to EBITDAS and Adjusted EBITDAS:

| | Three months ended | | | | | | Twelve months ended | | | |
|---|--------------------|----------|----------|--------------|-------|--------------|---------------------|------------|--|--|
| | May 31, 2017 | | | May 31, 2016 | | May 31, 2017 | | 7 31, 2016 | | |
| | (unaudi | | audited) | | (unau | | dited) | | | |
| Net income (loss) | \$ | (10,913) | \$ | (43,075) | \$ | 7,008 | \$ | (43,590) | | |
| Income tax expense | | 885 | | 40,253 | | 4,839 | | 40,337 | | |
| Interest expense | | 689 | | 789 | | 2,860 | | 3,396 | | |
| Depreciation and amortization | | 6,276 | | 6,706 | | 24,444 | | 27,636 | | |
| Stock-based compensation | | 1,105 | | (1,260) | | 6,183 | | 3,240 | | |
| EBITDAS | | (1,958) | | 3,413 | | 45,334 | | 31,019 | | |
| Recall expenses included in cost of sales | | 2,645 | | - | | 2,861 | | (92) | | |
| Inventory charge included in cost of sales | | - | | 5,940 | | - | | 5,940 | | |
| Change in fair value of contingent consideration | | 125 | | 318 | | (15,261) | | 948 | | |
| Acquisition, restructuring and other items, $net^{(1,2)}$ | | 13,482 | | 3,493 | | 25,510 | | 11,590 | | |
| Other expense, net | | 6 | | 309 | | 260 | | 875 | | |
| Credit card fees | | 710 | | 689 | | 2,809 | | 2,794 | | |
| Adjusted EBITDAS | \$ | 15,010 | \$ | 14,162 | \$ | 61,513 | \$ | 53,074 | | |
| Per diluted share: | | | | | | | | | | |
| EBITDAS | \$ | (0.05) | \$ | 0.09 | \$ | 1.23 | \$ | 0.85 | | |
| Adjusted EBITDAS | \$ | 0.41 | \$ | 0.39 | \$ | 1.66 | \$ | 1.46 | | |

Includes costs related to mergers and acquisition activities, integrations, restructurings, asset impairments and write-offs, litigation, and other items.
 Excludes depreciation expense captured in the depreciation and amortization component of the reconciliation.

ANGIODYNAMICS, INC. AND SUBSIDIARIES NET SALES BY PRODUCT CATEGORY AND BY GEOGRAPHY (unaudited in thousands)

| | Three months ended | | | | | Twelve months ended | | | | | |
|-------------------------------|--------------------|-----------|--------|----------|----------|---------------------|-----------|--------|--------|----------|--|
| | | | | Currency | | Currency | | | | | |
| | | | | Impact | Constant | | | | Impact | Constant | |
| | May 31, | May 31, | % | (Pos) | Currency | May 31, | May 31, | % | (Pos) | Currency | |
| Net Sales by Product Category | 2017 | 2016 | Growth | Neg | Growth | 2017 | 2016 | Growth | Neg | Growth | |
| Peripheral Vascular | \$ 53,948 | \$ 55,584 | -3% | | | \$208,602 | \$205,620 | 1% | | | |
| Vascular Access | 24,243 | 24,799 | -2% | | | 96,481 | 99,375 | -3% | | | |
| Oncology/Surgery | 8,723 | 13,036 | -33% | | | 44,560 | 48,895 | -9% | | | |
| Total | \$ 86,914 | \$ 93,419 | -7% | 0% | -7% | \$349,643 | \$353,890 | -1% | 0% | -1% | |
| Net Sales by Geography | | | | | | | | | | | |
| United States | \$ 70,847 | \$ 75,614 | -6% | 0% | -6% | \$282,168 | \$285,824 | -1% | 0% | -1% | |
| International | \$ 16,067 | \$ 17,805 | -10% | 2% | -8% | 67,475 | 68,066 | -1% | 2% | 1% | |
| Total | \$ 86,914 | \$ 93,419 | -7% | 0% | -7% | \$349,643 | \$353,890 | -1% | 0% | -1% | |
| | | | | | | | | | | | |

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ANGIODYNAMICS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(in thousands)

| | May 31, 2017 (unaudited) | May 31, 2016 |
|--|---------------------------------------|-----------------|
| Assets | · · · · · · · · · · · · · · · · · · · | |
| Current Assets | | |
| Cash and cash equivalents | \$ 47,544 | \$ 32,333 |
| Marketable securities | 1,215 | 1,653 |
| Total cash and investments | 48,759 | 33,986 |
| Accounts receivable, net | 44,523 | 52,867 |
| Inventories | 54,506 | 55,370 |
| Prepaid income taxes | 336 | 788 |
| Prepaid expenses and other | 5,790 | 3,243 |
| Total current assets | 153,914 | 146,254 |
| Property, plant and equipment, net | 45,234 | 48,284 |
| Other non-current assets | 1,886 | 3,827 |
| Intangible assets, net | 145,675 | 166,577 |
| Goodwill | 361,252 | 361,252 |
| Total Assets | \$ 707,961 | \$ 726,194 |
| Liabilities and Stockholders' Equity | | |
| Current Liabilities | | |
| Accounts payable | \$ 18,087 | \$ 15,616 |
| Accrued liabilities | 36,804 | 21,942 |
| Current portion of long-term debt | 5,000 | 16,250 |
| Current portion of contingent consideration | 9,625 | 12,919 |
| Total current liabilities | 69,516 | 66,727 |
| Long-term debt, net of current portion | 91,320 | 104,291 |
| Deferred income taxes, long-term | 26,112 | 21,684 |
| Contingent consideration, net of current portion | 3,136 | 25,356 |
| Other long-term liabilities | 850 | 908 |
| Total Liabilities | 190,934 | 218,966 |
| Stockholders' equity | 517,027 | 507,228 |
| Total Liabilities and Stockholders' Equity | \$ 707,961 | \$ 726,194 |

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ANGIODYNAMICS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

| | | Three mor | nths en | ded | Twelve months ended | | | |
|--|------------|----------------|---------|-----------------|---------------------|----|-----------------|--|
| | | ay 31, 2017 | Ν | 4ay 31, 2016 | May 31, 2017 |] | May 31, 2016 | |
| | | udited) | (ui | naudited) | (unaudited) | (u | naudited) | |
| Cash flows from operating activities: | | | | | | | | |
| Net income (loss) | \$ | (10,913) | \$ | (43,075) | \$ 7,008 | \$ | (43,590) | |
| Adjustments to reconcile net income (loss) to net cash provided by operating | activities | 5: | | | | | | |
| Depreciation and amortization | | 6,356 | | 6,826 | 24,811 | | 28,115 | |
| Stock-based compensation | | 1,105 | | (1,260) | 6,183 | | 3,240 | |
| Change in fair value of contingent consideration | | 125 | | 318 | (15,261) | | 948 | |
| Loss on impairment of intangible assets | | - | | 384 | - | | 384 | |
| Fixed and intangible asset impairments and disposals | | 108 | | 131 | 3,930 | | 806 | |
| Deferred income taxes | | 804 | | 40,371 | 4,428 | | 39,983 | |
| Change in accounts receivable allowance | | 292 | | 1,022 | (313) | | 2,377 | |
| Write-off of other assets | | - | | - | 2,685 | | - | |
| Other | | (51) | | 90 | (586) | | 90 | |
| Changes in operating assets and liabilities, net of acquisitions: | | | | | | | | |
| Receivables | | 1,581 | | 639 | 8,479 | | 3,131 | |
| Inventories | | 3,272 | | 10,519 | 687 | | 11,976 | |
| Prepaid and other assets | | (2,305) | | 1,494 | (3,520) | | 712 | |
| Accounts payable and accrued liabilities | | 18,619 | | 1,085 | 17,214 | | (2,956) | |
| Net cash provided by (used in) operating activities | | 18,993 | | 18,544 | 55,745 | | 45,216 | |
| Cash flows from investing activities: | | | | | | | | |
| Additions to property, plant and equipment | | (743) | | (431) | (3,001) | | (2,326) | |
| Acquisition of warrants | | - | | - | - | | (2,000) | |
| Acquisition of intangible assets | | - | | (3,250) | - | | (3,268) | |
| Proceeds from sale or maturity of marketable securities | | - | | - | 450 | | 25 | |
| Net cash provided by (used in) investing activities | | (743) | | (3,681) | (2,551) | | (7,569) | |
| Cash flows from financing activities: | | | | | | | | |
| Repayment of long-term debt | | (1,250) | | (5,000) | (140,381) | | (16,250) | |
| Proceeds from issuance of long-term debt and revolver borrowings | | - | | - | 116,471 | | - | |
| Deferred financing costs on long-term debt | | (29) | | - | (1,364) | | - | |
| Payment of Contingent Consideration | | - | | - | (9,850) | | (9,850) | |
| Repurchase of shares | | (5,717) | | - | (13,557) | | - | |
| Proceeds from exercise of stock options and ESPP | | 429 | | 504 | 10,698 | | 2,437 | |
| Net cash provided by (used in) financing activities | | (6,567) | | (4,496) | (37,983) | | (23,663) | |
| Effect of exchange rate changes on cash | | 290 | | 69 | - | | (42) | |
| Increase (Decrease) in cash and cash equivalents | | 11,973 | | 10,436 | 15,211 | | 13,942 | |
| Cash and cash equivalents | | | | | | | | |
| Beginning of period | | 35,571 | | 21,897 | 32,333 | | 18,391 | |
| End of period | \$ | 47,544 | \$ | 32,333 | \$ 47,544 | \$ | 32,333 | |
| | | <i>y</i> – | | , | | - | , | |

ANGIODYNAMICS, INC. AND SUBSIDIARIES GAAP TO NON-GAAP RECONCILIATION (in thousands)

Reconciliation of Free Cash Flows:

| | Three months ended | | | | | Twelve months ended | | |
|---|--------------------|-----------------|--------|-----------------|-----------------|---------------------|--------|-------------------|
| | May 31, 2017 | | | 4ay 31, 2016 | May 31, 2017 | | | /lay 31, 2016 |
| | (unaudit | | lited) | | (unai | | dited) | |
| Net cash provided by (used in) operating activities Additions to property, plant and equipment | \$ | 18,993 (743) | \$ | 18,544 (431) | \$ | 55,745 (3,001) | \$ | 45,216 (2,326) |
| Free Cash Flow | \$ | 18,250 | \$ | 18,113 | \$ | 52,744 | \$ | 42,890 |