## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended November 30, 2014

OR

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_ Commission file number 0-50761

# **AngioDynamics, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware** 

(State or other jurisdiction of incorporation or organization)

14 Plaza Drive Latham, New York (Address of principal executive offices) 11-3146460 (I.R.S. Employer Identification No.)

> 12110 (Zip Code)

(518) 795-1400 Registrant's telephone number, including area code

Securities registered pursuant to Section 12(b) of the Act:

Title of each class Common stock, par value \$.01 Preferred Stock Purchase Rights Name of each exchange on which registered NASDAQ Global Select Market NASDAQ Global Select Market

Securities registered pursuant to Section 12(g) of the Act:

None (Title of Class) Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes 🗆 No x

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes 🗆 No x

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No  $\Box$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No  $\Box$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Non-accelerated filer

Accelerated filer x

Smaller reporting company  $\Box$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗌 No x

Indicate the number of shares outstanding of each of the Issuer's classes of common stock, as of the latest practicable date.

<u>Class</u> Common Stock, par value \$.01

<u>Outstanding as of January 2, 2015</u> 35,821,165

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## PART 1. FINANCIAL INFORMATION

Item 1. Financial Statements.

## AngioDynamics, Inc. and Subsidiaries

## CONSOLIDATED STATEMENTS OF INCOME (LOSS) (unaudited) (in thousands of dollars, except per share data)

		Three Months Ended					ths Ended		
	N	lov 30, 2014		Nov 30, 2013		Nov 30, 2014		Nov 30, 2013	
Net sales	\$	92,149	\$	88,571	\$	179,480	\$	172,215	
Cost of sales		44,493		43,686		85,999		84,750	
Gross profit		47,656		44,885		93,481		87,465	
Operating expenses									
Research and development		6,069		7,003		12,787		13,712	
Sales and marketing		20,983		21,073		41,050		41,036	
General and administrative		7,973		6,411		15,296		12,922	
Amortization of intangibles		4,061		4,339		8,076		8,623	
Change in fair value of contingent consideration		617		940		1,418		1,673	
Acquisition, restructuring and other items, net		2,302		2,679		4,966		4,681	
Medical device excise tax		1,076		999		2,071		1,975	
Total operating expenses		43,081		43,444		85,664		84,622	
Operating income		4,575		1,441		7,817	_	2,843	
Other (expenses) income									
Interest expense		(793)		(959)		(1,592)		(2,205)	
Interest income		1		—		1		—	
Other expense		(954)		(832)		(1,979)		(1,551)	
Total other expenses, net		(1,746)		(1,791)		(3,570)		(3,756)	
Income (loss) before income tax expense (benefit)		2,829		(350)		4,247		(913)	
Income tax expense (benefit)		1,491		(89)		2,439		(279)	
Net income (loss)	\$	1,338	\$	(261)	\$	1,808	\$	(634)	
Income (loss) per share									
Basic	\$	0.04	\$	(0.01)	\$	0.05	\$	(0.02)	
Diluted	\$	0.04	\$	(0.01)	\$	0.05	\$	(0.02)	
Basic weighted average shares outstanding		35,595		35,132		35,475		35,041	
Diluted weighted average shares outstanding		36,127		35,132		36,012		35,041	

The accompanying notes are an integral part of these financial statements.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (unaudited) (in thousands of dollars)

		Three Mor	nths	Ended	Six Months Ended			
	Nov 30, 2014			Nov 30, 2013		Nov 30, 2014		Nov 30, 2013
Net Income (Loss)	\$	1,338	\$	(261)	\$	1,808	\$	(634)
Other comprehensive income (loss), before tax:								
Unrealized gain (loss) on interest rate swap		(25)		(522)		156		(203)
Unrealized gain (loss) on marketable securities		29		—		(112)		_
Foreign currency translation gain (loss)		(104)		70		(104)		140
Other comprehensive income (loss), before tax		(100)		(452)		(60)		(63)
Income tax (expense) benefit related to items of other comprehensive income		(1)		193		(16)		75
Other comprehensive income (loss), net of tax		(101)		(259)		(76)		12
Total comprehensive income (loss), net of tax	\$	1,237	\$	(520)	\$	1,732	\$	(622)

The accompanying notes are an integral part of these financial statements.

## CONSOLIDATED BALANCE SHEETS (unaudited) (in thousands of dollars, except share data)

	No	ov 30, 2014	Ma	ay 31, 2014
ASSETS				
CURRENT ASSETS				
Cash and cash equivalents	\$	14,877	\$	16,105
Marketable securities		1,698		1,809
Accounts receivable, net of allowances of \$2,067 and \$1,736, respectively		58,556		61,968
Inventories		75,315		61,234
Deferred income taxes		4,091		4,625
Prepaid income taxes		2,156		510
Prepaid expenses and other		6,753		5,471
Total current assets		163,446		151,722
PROPERTY, PLANT AND EQUIPMENT-AT COST, net		67,552		66,590
OTHER ASSETS		2,741		3,926
INTANGIBLE ASSETS, net		197,362		205,256
GOODWILL		360,473		360,473
DEFERRED INCOME TAXES, long term		7,236		10,403
PREPAID ROYALTIES		521		521
TOTAL ASSETS	\$	799,331	\$	798,891
LIABILITIES AND STOCKHOLDERS' EQUITY				
CURRENT LIABILITIES				
Accounts payable	\$	21,969	\$	32,895
Accrued liabilities		19,177		16,652
Income Taxes Payable		686		689
Current portion of long-term debt		6,250		5,000
Current portion of contingent consideration		9,795		10,918
Other current liabilities		60		599
Total current liabilities		57,937		66,753
LONG-TERM DEBT, revolving credit facility		61,410		46,410
LONG-TERM DEBT, term loan, net of current portion		87,500		91,250
DEFERRED INCOME TAXES, long term		1,146		1,146
Contingent consideration, net of current portion		47,643		56,413
Other long term liabilities		124		84
Total liabilities		255,760		262,056
COMMITMENTS AND CONTINGENCIES				
STOCKHOLDERS' EQUITY				
Preferred stock, par value \$.01 per share, 5,000,000 shares authorized; no shares issued and outstanding		_		_
Common stock, par value \$.01 per share, 45,000,000 shares authorized; issued and outstanding 35,759,021 and 35,442,004 shares at November 30, 2014 and May 31, 2014, respectively		358		353
Additional paid-in capital		513,353		508,354
Retained earnings		33,309		31,501
Treasury stock, 142,305 shares, at cost		(2,104)		(2,104)
Accumulated other comprehensive loss		(1,345)		(1,269)
Total stockholders' equity		543,571		536,835

The accompanying notes are an integral part of these financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited) (in thousands of dollars)

		Six Mon	ths En	ided
	N	ov 30, 2014		Nov 30, 2013
Cash flows from operating activities:				
Net income (loss)	\$	1,808	\$	(634)
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization		13,999		13,870
Stock based compensation		2,901		2,423
Change in fair value of contingent consideration		1,418		1,673
Deferred income taxes		3,685		1,155
Bad debt expense		345		312
Tax effect on exercise of stock options and issuance of performance shares		_		(146
Other		(89)		(24)
Amortization of acquired inventory basis step-up		—		75
Changes in operating assets and liabilities, net of acquisitions:				
Accounts receivable		3,069		(123
Inventories		(14,081)		(4,351
Prepaid expenses and other assets		(3,712)		(1,882
Accounts payable, accrued and other liabilities		(6,138)		3,410
Net cash provided by operating activities		3,205		15,758
ash flows from investing activities:				
Additions to property, plant and equipment		(7,523)		(7,191
Acquisition of business, net of cash acquired		—		(4,169
Acquisition of intangible		(250)		(150
Proceeds from sale or maturity of marketable securities		_		303
Net cash used in investing activities		(7,773)		(11,207
ash flows from financing activities:				
Proceeds from issuance of long-term debt		15,000		100,000
Proceeds from borrowings on revolving credit facility				41,410
Repayment of long-term debt		(2,500)		(143,750
Deferred financing costs on long-term debt		—		(677
Payment of contingent consideration previously established in purchase accounting		(11,222)		(9,300
Proceeds from exercise of stock options and employee stock purchase plan		2,103		1,133
Net cash provided by (used in) financing activities		3,381	-	(11,184
Effect of exchange rate changes on cash and cash equivalents		(41)		4
Increase (decrease) in cash and cash equivalents		(1,228)		(6,629
Cash and cash equivalents at beginning of period		16,105		21,802
Cash and cash equivalents at end of period	\$	14,877	\$	15,173
upplemental disclosure of non-cash investing and financing activities:				
Contractual obligations for acquisition of intangibles and business	\$	_	\$	4,970
Contractual obligations for acquisition of fixed assets	\$	54	\$	724

The accompanying notes are an integral part of these financial statements.

## CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (unaudited)

(in thousands of dollars	s, except share data)
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	Common Stock				naid in Retained		Additional paid in				Accumulated other	Treasury Stock		
	Shares	A	mount		capital		earnings	С	comprehensive loss	Shares	Amount	Total		
Balance at May 31, 2014	35,442,004	\$	353	\$	508,354	\$	31,501	\$	(1,269)	(142,305)	\$ (2,104)	\$ 536,835		
Net income							1,808					1,808		
Exercise of stock options	118,334		2		1,348							1,350		
Purchase of common stock under ESPP	62,574		1		750							751		
Issuance of performance shares	136,109		2									2		
Stock based compensation					2,901							2,901		
Other comprehensive loss, net of														
tax									(76)			 (76)		
Balance at November 30, 2014	35,759,021	\$	358	\$	513,353	\$	33,309	\$	(1,345)	(142,305)	\$ (2,104)	\$ 543,571		

The accompanying notes are an integral part of these financial statements.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

#### NOTE A - CONSOLIDATED FINANCIAL STATEMENTS

The consolidated balance sheet as of November 30, 2014, the consolidated statement of stockholders' equity and consolidated statement of cash flows for the six months ended November 30, 2014, the consolidated statements of income and the consolidated statements of comprehensive income for the three and six months ended November 30, 2014 and 2013 have been prepared by us without audit. The consolidated balance sheet as of May 31, 2014 was derived from audited consolidated financial statements but does not include all disclosures required by accounting principles generally accepted in the United States of America. In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to state fairly the financial position, changes in stockholders' equity and comprehensive income, results of operations and cash flows as of and for the period ended November 30, 2014 (and for all periods presented) have been made.

Certain information and footnote disclosures, normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. It is suggested that these unaudited interim consolidated financial statements be read in conjunction with the financial statements and notes thereto included in the Annual Report on Form 10-K/A for the fiscal year ended May 31, 2014, as revised. Our most significant accounting policies are disclosed in Note A to the consolidated financial statements included in the aforementioned Form 10-K/A for the fiscal year ended May 31, 2014. The results of operations in the fiscal periods ended November 30, 2014 and 2013 are not necessarily indicative of the operating results for the respective full fiscal years.

The unaudited interim consolidated financial statements for the three and six months ended November 30, 2014 and November 30, 2013 include the accounts of AngioDynamics, Inc. and its wholly owned subsidiaries, collectively, the "Company". All intercompany balances and transactions have been eliminated.

During the financial closing process for the first quarter of fiscal year 2015, the Company determined that financial management had incorrectly accounted for certain asset, liability and income statement balances, beginning in 2011. The Company has identified amounts and concluded that they were not material individually or in the aggregate to any of its previously issued annual and interim financial statements. Although management has determined the amounts individually and in the aggregate are not material to prior periods, in accordance with authoritative accounting literature on considering the effects of misstatements in prior years when quantifying misstatements in the current year, the financial statements included herein have been adjusted to correct for the impact of these items. Refer to Note P for further details.

## NOTE B – ACQUISITIONS

#### Acquisition of Clinical Devices

On August 15, 2013 we acquired all the outstanding shares of capital stock of Clinical Devices, B.V., exclusive distributor of our fluid management products in the Netherlands. The stock purchase agreement provided for the payment of \$3.7 million in cash at closing, which was subject to a working capital adjustment and \$400,000 holdback, plus future earn out consideration payable in cash. Earn out consideration was based on our net sales of the fluid management products during the five quarters following the closing as well as milestone payments for achieving regulatory approvals of certain in process research and development for a next-generation tip location technology. The holdback and net sales amounts were paid in September 2014. The total purchase consideration of \$8.7 million included the upfront payment and the estimated fair value of contingent consideration at the time of acquisition of \$5.0 million.

Goodwill recorded as a result of the acquisition was approximately \$4.8 million and is not deductible for tax purposes. Intangible assets acquired, other than goodwill, totaled approximately \$5.1 million, of which \$3.6 million has been identified as in-process research and development, \$1.4 million as customer relationships (15-year estimated useful life) and \$70,000 as trademarks (5-year estimated useful life). We also recorded a deferred tax liability of \$1.2 million.

The acquisition has been accounted for as a purchase and, accordingly, we have included the results of operations in the financial statements effective August 15, 2013. The pro forma effects of the acquisition on our income statement and balance sheet were not material.



#### NOTE C – INVENTORIES

Inventories are stated at lower of cost (using the first-in, first-out method) or market. As of November 30, 2014 and May 31, 2014, inventories consisted of the following:

	No	v 30, 2014	Ma	y 31, 2014
			As revised)	
		(in tho	usands)	
Raw materials	\$	30,000	\$	24,734
Work in process		11,774		11,992
Finished goods		33,541		24,508
Inventories	\$	75,315	\$	61,234

#### NOTE D - GOODWILL AND INTANGIBLE ASSETS

Intangible assets other than goodwill and indefinite lived intangible assets are amortized over their estimated useful lives, which range between three and fifteen years, on either a straight-line basis or proportionately to the benefit being realized. We periodically review the estimated useful lives of our intangible assets and review such assets for impairment, based on estimated future cash flows, whenever events or changes in circumstances indicate that the carrying value of the assets may not be recoverable. If an intangible asset is considered to be impaired, the amount of the impairment will equal the excess of the carrying value over the fair value of the asset.

Goodwill and intangible assets that have indefinite useful lives are not amortized, but rather, are tested for impairment annually or more frequently if impairment indicators arise. Goodwill represents the excess of the purchase price over the fair value of the net tangible and identifiable intangible assets acquired in each business combination. Goodwill and intangible assets have been recorded at either incurred or allocated costs based on respective fair market values at the date of acquisition.

For goodwill, the impairment test requires a comparison of the estimated fair value, based on future cash flows, of the reporting unit to which the goodwill is assigned to the sum of the carrying value of the assets and liabilities of that unit. If the sum of the carrying value of the assets and liabilities of a reporting unit exceeds the fair value of the reporting unit, the carrying value of the reporting unit's goodwill is reduced to its implied fair value through an adjustment to the goodwill balance, resulting in an impairment charge.

Adjustments to goodwill for the six months ended November 30, 2014 are as follows (in thousands of dollars):

Balance, May 31, 2014	Ψ	360,473
		—
Balance, November 30, 2014		360,473

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As of November 30, 2014 and May 31, 2014, intangible assets consisted of the following:

		Novembe	er 30,	2014	
	 Gross carrying value	Accumulated amortization		Net carrying value	Weighted avg useful life
		(in thousands)			(years)
Product technologies	\$ 150,288	\$ (37,430)	\$	112,858	10.3
Customer relationships	86,347	(40,523)		45,824	12.0
Trademark-NAMIC	28,600			28,600	Indefinite
Licenses	7,702	(5,288)		2,414	8.1
Trademarks	6,345	(2,279)		4,066	8.0
In-process R&D acquired	3,600			3,600	Indefinite
Distributor relationships	900	(900)		_	3.0
	\$ 283,782	\$ (86,420)	\$	197,362	

		May 3	1, 20	14	
	Gross carrying value	Accumulated amortization		Net carrying value	Weighted avg useful life
		(in thousands)			(years)
Product technologies	\$ 150,298	\$ (32,930)	\$	117,368	10.2
Customer relationships	86,645	(37,848)		48,797	11.9
Trademark-NAMIC	28,600	_		28,600	Indefinite
In process R&D acquired	3,600			3,600	Indefinite
Licenses	7,639	(5,211)		2,428	8.4
Trademarks	6,345	(1,882)		4,463	8.0
Distributor relationships	900	(900)			3.0
	\$ 284,027	\$ (78,771)	\$	205,256	

## NOTE E – ACCRUED LIABILITIES

As of November 30, 2014 and May 31, 2014, accrued liabilities consisted of the following:

	No	ov 30, 2014	Ma	y 31, 2014
			А	s revised
		(in th	iousands)	
Payroll and related expenses	\$	8,797	\$	8,114
Royalties		2,343		2,620
Accrued severance		1,020		765
Sales and franchise taxes		1,398		1,327
Interest rate swap liability		400		555
Other		5,219		3,271
Total	\$	19,177	\$	16,652

#### NOTE F – LONG TERM DEBT

On September 19, 2013, we entered into a Credit Agreement (the "<u>Credit Agreement</u>") with the lenders party thereto, JPMorgan Chase Bank, N.A., as administrative agent, Bank of America, N.A. and Keybank National Association as co-syndication agents, and J.P. Morgan Securities LLC, Merrill Lynch, Pierce, Fenner & Smith Incorporated and Keybank National Association as joint bookrunners and joint lead arrangers.

The Credit Agreement provides for a \$100 million senior secured term loan facility ("<u>Term Loan</u>") and a \$100 million senior secured revolving credit facility, which includes up to a \$20 million sublimit for letters of credit and a \$5 million sublimit for swingline loans (the "<u>Revolving Facility</u>", and together with the Term Loan, the "<u>Facilities</u>").

The proceeds of the Revolving Facility may be used for general corporate purposes of AngioDynamics and its subsidiaries. The Facilities have a five year maturity. The Term Loan has a quarterly repayment schedule equal to 5%, 5%, 10%, 15% and 65% of its principal amount in years one through five. Interest on both the Term Loan and Revolving Facility will be based on a base rate or Eurodollar rate plus an applicable margin which increases as our total leverage ratio increases, with the base rate and Eurodollar rate having ranges of 0.50% to 1.25% and 1.5% to 2.25% respectively. After default, the interest rate may be increased by 2.0%. The Revolving Facility will also carry a commitment fee of 0.2% to 0.35% per annum on the unused portion.

Our obligations under the Facilities are unconditionally guaranteed, jointly and severally, by our material direct and indirect domestic subsidiaries (the "<u>Guarantors</u>"). All obligations of AngioDynamics and the Guarantors under the Facilities are secured by first priority security interests in substantially all of the assets of AngioDynamics and the Guarantors.

We have entered into an interest rate swap agreement, (the "Swap Agreement"), with an initial notional amount of \$100 million, to limit the effect of rising of interest rates. The Swap Agreement, which qualified for hedge accounting under authoritative guidance, was a contract to exchange floating interest rate payments for fixed interest rate payments on the outstanding balance of the loan over the life of the agreement without the exchange of the underlying notional amounts. The Swap Agreement provides for a fixed rate of 0.74% above the applicable rate provided for in the Credit Agreement.

On September 19, 2013, we borrowed \$100 million under the Term Facility and approximately \$41.4 million under the Revolving Facility to repay the Former Credit Agreement. As of November 30, 2014, \$93.8 million and \$61.4 million were outstanding under the Term Facility and Revolving Facility, respectively. The Credit Agreement includes customary representations, warranties and covenants, and acceleration, indemnity and events of default provisions, including, among other things, two financial covenants. The first financial covenant requires us to maintain, as of the end of each of our fiscal quarters, a ratio of consolidated adjusted EBITDA minus consolidated capital expenditures to consolidated interest expense paid or payable in cash plus scheduled principal payments in respect of indebtedness under the Credit Agreement of not less than 1.35 to 1.00. The second financial covenant requires us to maintain, as of the end of each of our fiscal quarters, a ratio of consolidated total indebtedness to consolidated adjusted EBITDA of not greater than 3.75 to 1.00. We were in compliance with both covenants as of November 30, 2014.

#### NOTE G - INCOME TAXES

The following table presents the components of income tax expense(benefit) for the three and six months ended November 30, 2014 and 2013 (in thousands of dollars):

	Three Mo	onths Ended	Six Mon	ths Ended
	Nov 30, 2014	Nov 30, 2013 (As revised)	Nov 30, 2014	Nov 30, 2013 (As revised)
Income tax expense (benefit) based on income (loss) from continuing operations at estimated tax rates of 40.9% and 38.8% for the three and six months ended November 30, 2014 and 2013, respectively	\$1,140	\$(150)	\$1,738	\$(354)
Discrete tax expense (benefit):				
Adjustment for elimination of the ASC 718 APIC pool	330	61	685	61
Adjustments to prior period tax liabilities	21		16	14
Total income tax expense (benefit)	\$1,491	\$(89)	\$2,439	\$(279)

The second quarter estimated effective tax rate prior to discrete items was 40.9% in 2014, as compared to 38.8% for the same period in 2013.

Our ASC 718 APIC pool was depleted in the quarter ended November 30, 2014. Prior to its depletion, the APIC pool was reduced when share-based compensation cost previously recognized by us was greater than the deduction allowed for income tax purposes based on the price of our common stock on the date of exercise or vesting. Due to its depletion we recorded a discrete tax expense of \$330 thousand and \$61 thousand in the second quarters of fiscal 2015 and 2014, respectively.

We currently believe that we will generate taxable income in the future sufficient to realize the benefit of all of our deferred tax assets which consisted primarily of net operating loss carry forwards recorded in business acquisitions. However, some or all of these deferred tax assets could expire unused if we are unable to generate taxable income in the future sufficient to utilize them. We will need to generate \$10.0 million of taxable income each year from 2015 to 2023 and then \$6.5 million per year until 2033 in order to utilize all of our net operating loss carry forwards. If it becomes more likely than not that our deferred tax assets will expire unused, a valuation allowance will be recorded, which may significantly increase our income tax expense, and therefore adversely affect our results of operations in the period in which it is recorded.

During the fiscal third quarter of 2014, The Tax Increase Prevention Act of 2014 (H.R. 5771) was enacted and retroactively extended the research credit from January 1, 2014 to December 31, 2014. Accordingly, the retroactive benefit related to this renewal will be reflected in our third quarter results.

#### NOTE H - SHARE-BASED COMPENSATION

We have two stock-based compensation plans that provide for the issuance of up to approximately 5.8 million shares of common stock. The 2004 Stock and Incentive Award Plan (the "2004 Plan") provides for the grant of incentive options to our employees and for the grant of non-statutory stock options, restricted stock, stock appreciation rights, performance units, performance shares and other incentive awards to our employees, directors and other service providers. We also have an employee stock purchase plan.

For the quarters ended November 30, 2014 and 2013, share-based payment expense was \$1.5 million and \$1.3 million, respectively.

In the second quarter of fiscal year 2015 and 2014, the company granted stock options and restricted stock units under the 2004 Plan to certain employees and members of the Board of Directors. Stock option awards are valued using the Black-Scholes option-pricing model and then amortized on a straight-line basis over the requisite service period of the award. Restricted stock unit awards are valued based on the closing trading value of our shares on the date of grant and then amortized on a straight-line basis over the requisite service period of the award.

In the first quarter of fiscal year 2015 and the second quarter of 2014, the company granted performance share awards under the 2004 Plan to certain employees. The awards may be earned by achieving relative performance levels over the three year requisite service period. The performance criteria are based on the total shareholder return ("TSR") of the company's common stock relative to the TSR of the common stock of a pre-defined industry peer-group. The fair value of these awards are based on the closing trading value of our shares on the date of grant and use a Monte Carlo simulation model.

As of November 30, 2014, there were \$13.3 million of unrecognized compensation expenses related to share-based payment arrangements. These costs are expected to be recognized over a weighted-average period of approximately four years. The company has sufficient shares to satisfy expected share-based payment arrangements.

#### NOTE I - EARNINGS PER SHARE

Basic earnings per share are based on the weighted average number of common shares outstanding without consideration of potential common stock. In addition, diluted earnings per share include the dilutive effect of potential common stock consisting of stock options, restricted stock units and performance stock units, provided that the inclusion of such securities is not antidilutive. In periods with a net loss, stock options and restricted stock units are not included in the computation of basic loss per share as the impact would be anti-dilutive.

The following table reconciles basic to diluted weighted-average shares outstanding for the three and six months ended November 30, 2014 and 2013 (in thousands):

	Three Mon	ths Ended	Six Mont	is Ended	
	Nov 30, 2014	Nov 30, 2013	Nov 30, 2014	Nov 30, 2013	
Basic	35,595	35,132	35,475	35,041	
Effect of dilutive securities	532		537	—	
Diluted	36,127	35,132	36,012	35,041	

Excluded from the calculation of diluted earnings per common share are stock options issued to employees and non-employees to purchase 0.8 million shares and 0.9 million shares of common stock for the three and six months ended November 30, 2014, respectively, as their inclusion would be antidilutive. For the three and six months ended November 30, 2013 options and restricted stock awards issued to employees and non-employees to purchase 2.3 million shares and 2.7 million shares of common stock, respectively, were also excluded as their inclusion would have been antidilutive.

#### NOTE J - SEGMENT AND GEOGRAPHIC INFORMATION

We consider our business to be a single operating segment entity engaged in the development, manufacture and sale on a global basis of medical devices for vascular access, surgery, peripheral vascular disease and oncology. Our chief operating decision maker (CEO) evaluates the various global product portfolios on a net sales basis. Executives reporting to the CEO include those responsible for operations and supply chain management, research and development, sales, franchise marketing and certain corporate functions. The CEO evaluates profitability, investment and cash flow metrics on a consolidated worldwide basis due to shared infrastructure and resources.

The table below summarizes net sales by product category (in thousands of dollars):

		Three Months Ended				Six Months Ended			
	No	Nov 30, 2014		Nov 30, 2013 N		Nov 30, 2014		ov 30, 2013	
		As revised					As revised		
Net sales									
Peripheral Vascular	\$	49,440	\$	48,815	\$	96,801	\$	94,360	
Vascular Access		27,968		25,571		54,393		50,854	
Oncology/Surgery		13,634		12,557		25,996		23,724	
Supply Agreement		1,107		1,628		2,290		3,277	
Total	\$	92,149	\$	88,571	\$	179,480	\$	172,215	

The table below presents net sales by geographic area based on external customer location (in thousands of dollars):

	Three Months Ended				Six Months Ended			
No	Nov 30, 2014 Nov 30, 2013			Ν	ov 30, 2014	Ν	ov 30, 2013	
		A	s revised			As revised		
\$	72,058	\$	69,485	\$	140,438	\$	136,652	
	18,984		17,458		36,752		32,286	
	1,107		1,628		2,290		3,277	
\$	\$ 92,149		\$ 88,571		\$ 179,480		172,215	
	No \$ \$	Nov 30, 2014 <b>\$</b> 72,058 18,984 1,107	Nov 30, 2014  Nov    \$  72,058  \$    18,984  1,107	Nov 30, 2014  Nov 30, 2013    As revised    \$ 72,058  \$ 69,485    18,984  17,458    1,107  1,628	Nov 30, 2014  Nov 30, 2013  N    As revised  As revised  Image: state st	Nov 30, 2014  Nov 30, 2013  Nov 30, 2014    As revised	Nov 30, 2014  Nov 30, 2013  Nov 30, 2014  N    As revised	

#### NOTE K – FAIR VALUE

Our financial instruments include cash and cash equivalents, accounts receivable, marketable securities, accounts payable, interest rate swap agreement and contingent earn outs. The carrying amount of cash and cash equivalents, accounts receivable, marketable securities and accounts payable approximates fair value due to the immediate or short-term maturities. The interest rate swap agreement has been recorded at its fair value based on a valuation received from an independent third party. The contingent earn out has been recorded at fair value using the income approach.

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. This policy establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The policy describes three levels of inputs that may be used to measure fair value which are provided in the table below.

Level 1 Quoted prices in active markets for identical assets or liabilities. Level 1 assets include bank time deposits, money market funds, mutual funds and U.S. Treasury securities that are traded in an active exchange market.

Level 2 Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets include US government securities and corporate bonds. When quoted market prices are unobservable, we obtain pricing information from an independent pricing vendor. The pricing vendor uses various pricing models for each asset class that are consistent with what other market participants would use. The inputs and assumptions to the model of the pricing vendor are derived from market observable sources including: benchmark yields, reported trades, broker/dealer quotes, issuer spreads, benchmark securities, bids, offers, and other market-related data. Since many fixed income securities do not trade on a daily basis, the methodology of the pricing vendor uses available information as applicable such as benchmark curves, benchmarking of like securities, sector groupings, and matrix pricing. The pricing vendor considers all available market observable inputs in determining the evaluation for a security. Thus, certain securities may not be priced using quoted prices, but rather determined from market observable information. These investments are included in Level 2 and primarily comprise our portfolio of corporate and government fixed income securities. Additionally included in Level 2 are interest rate swap agreements which are valued using a mid-market valuation model.

Level 3 Unobservable inputs that are supported by little or no market activity and are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category currently includes the auction rate securities where independent pricing information was not able to be obtained and the contingent earn out. Our investments in auction-rate securities were classified as Level 3 as quoted prices were unavailable since these auction rate securities issued by New York state and local government authorities failed auction. Due to limited market information, we utilized a discounted cash flow ("DCF") model to derive an estimate of fair value for all periods presented. The assumptions used in preparing the DCF model included estimates with respect to the amount and timing of future interest and principal payments, forward projections of the interest rate benchmarks, the probability of full repayment of the principal considering the credit quality and guarantees in place, and the rate of return required by investors to own such securities given the current liquidity risk associated with auction-rate securities. The contingent earn outs were valued utilizing a discounted cash flow method as detailed below.

The following tables provide information by level for assets and liabilities that are measured at fair value on a recurring basis as of November 30, 2014 and May 31, 2014 (in thousands of dollars):

	Fair	Fair Value at November 30				
	Level 1	Level 2 Level 3				2014
Financial Assets						
Cash equivalents						
Money market funds	\$ 1	\$ 	\$	—	\$	1
Total	\$ 1	\$ 	\$	_	\$	1
Marketable securities						
U.S. government agency obligations	\$ 	\$ 	\$	1,698	\$	1,698
Total				1,698		1,698
Total Financial Assets	\$ 1	\$ 	\$	1,698	\$	1,699
Financial Liabilities	 					
Interest rate swap agreements	\$ _	\$ 400	\$	_	\$	400
Contingent liability for acquisition earn out	_	_		57,438		57,438
Total Financial Liabilities	\$ 	\$ 400	\$	57,438	\$	57,838

	_	Fair	Fa	ir Value at May 31, 2014			
		Level 1		Level 2	Level 3		
Financial Assets					 As revised		As revised
Cash equivalents							
Money market funds	\$	445	\$	—	\$ _	\$	445
Total	\$	445	\$		\$ _	\$	445
Marketable securities							
U.S. government agency obligations	\$	—	\$	_	\$ 1,809	\$	1,809
Total				_	1,809		1,809
Total Financial Assets	\$	445	\$		\$ 1,809	\$	2,254
Financial Liabilities							
Interest rate swap agreements	\$	—	\$	555	\$ _	\$	555
Contingent liability for acquisition earn out				—	67,331		67,331
Total Financial Liabilities	\$	_	\$ 555		\$ 67,331	\$	67,886

There were no transfers in and out of Level 1, 2 and 3 measurements for the six months ended November 30, 2014.

The table below presents the components of Level 3 fair value instruments as of November 30, 2014 (in thousands of dollars):

	Financial Assets		Financial Liabilities
	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)	]	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)
			As revised
Balance, May 31, 2014	\$ 1,809	\$	67,331
Earnings revaluation expense - included in earnings	—		1,418
Currency (gain) loss			(89)
Included in other comprehensive income	(111)		—
Contingent consideration - Microsulis			(11,222)
Balance, November 30, 2014	\$ 1,698	\$	57,438

#### **Contingent Liabilities for Acquisition Earn Outs**

Certain of our business combinations involve the potential for the payment of future contingent consideration upon the achievement of certain product development milestones or various other performance conditions. Payment of the additional consideration is generally contingent on the acquired company reaching certain performance milestones, including attaining specified revenue levels or product development targets. Contingent consideration is recorded at the estimated fair value of the contingent payments on the acquisition date. The fair value of the contingent milestone consideration is remeasured at the estimated fair value at each reporting period with the change in fair value recognized as income or expense within change in fair value of contingent consideration in the consolidated statements of income. We measure the initial liability and remeasure the liability on a recurring basis using Level 3 inputs as defined under authoritative guidance for fair value measurements.

Contingent consideration liabilities fair value is determined using a discounted cash flow model applied to projected net sales, using probabilities of payment and projected payment dates. Projected net sales are based on our internal projections and extensive analysis of the target market and the sales potential. Increases or decreases in any valuation inputs in isolation may result in a significantly lower or higher fair value measurement in the future.

The recurring Level 3 fair value measurements of the contingent consideration liabilities include the following significant unobservable inputs as of November 30, 2014 (in thousands of dollars):

	Fair	r value at	Valuation		
	Nov	7 <b>30, 2014</b>	Technique	Unobservable Input	Range
Revenue based payments	\$	54,160	Discounted cash flow	Discount rate	4%-10%
				Probability of payment	75-100%
				Projected fiscal year of payment	2016 - 2022
Milestone based payments		3,278	Discounted cash flow	Discount rate	16%-20%
				Probability of payment	75-100%
				Projected fiscal year of payment	2017
Total	\$	57,438			

At November 30, 2014, the estimated potential amount of undiscounted future contingent consideration that we expect to pay as a result of all completed acquisitions is approximately \$67.7 million. The milestones associated with the contingent consideration must be reached in future periods ranging from fiscal years 2016 to 2022 in order for the associated consideration to be paid.

The fair value of contingent milestone payments associated with the acquisitions was analyzed as of November 30, 2014 and \$47.6 million was reflected in "Contingent consideration, net of current portion" and \$9.8 million was reflected in "Current portion of contingent consideration" on the consolidated balance sheet.

The following table provides a reconciliation of the beginning and ending balances of contingent milestone payments measured at fair value that used significant unobservable inputs (Level 3) (in thousands of dollars):

		Total Contingent Consideration
		As revised
Beginning balance -	May 31, 2014	\$ 67,331
Contingent payments		(11,222)
Earnings revaluation expense		1,418
Currency (gain) loss		(89)
Ending balance -	November 30, 2014	\$ 57,438

#### NOTE L - MARKETABLE SECURITIES

Marketable securities, which are principally government agency bonds, auction rate investments and corporate commercial paper, are classified as "available-for-sale securities" in accordance with authoritative guidance issued by FASB and are reported at fair value, with unrealized gains and losses excluded from operations and reported as accumulated other comprehensive income (loss), net of the related tax effects, in stockholders' equity. Cost is determined using the specific identification method. We hold investments in auction rate securities in order to generate higher than typical money market rate investment returns. Auction rate securities typically are high credit quality, generally achieved with municipal bond insurance. Credit risks are eased by the historical track record of bond insurers, which back a majority of this market. Sell orders for any security traded through an auction process could exceed bids and, in such cases, the auction fails and we may be unable to liquidate our position in the securities in the near term. As of November 30, 2014 and May 31, 2014, we had \$1.7 million and \$1.8 million, respectively, in investments in two auction rate securities issued by New York state and local government authorities that failed auctions. The authorities are current in their interest payments on the securities.

As of November 30, 2014 and May 31, 2014, marketable securities consisted of the following (in thousands of dollars):

As of November 30, 2014	ortized cost	τ	Unrealized Unrea		Gross Unrealized Losses	Fa	air Value
Available-for-sales securities							
U.S. government agency obligations	\$ 1,825	\$	_	\$	(127)	\$	1,698
	\$ 1,825	\$		\$	(127)	\$	1,698

As of May 31, 2014	ortized cost	١	Gross Unrealized Gains	Gross Unrealized Losses	Fa	air Value
Available-for-sales securities	 			 		
U.S. government agency obligations	\$ 1,825	\$	_	\$ (16)	\$	1,809
	\$ 1,825	\$	_	\$ (16)	\$	1,809

#### NOTE M - COMMITMENTS AND CONTINGENCIES

#### Legal Proceedings

The Company is involved in various legal proceedings, including commercial, intellectual property, product liability, regulatory and environmental matters of a nature considered normal for its business. The Company accrues for amounts related to these matters if it is probable that a liability has been incurred, and an amount can be reasonably estimated. The Company discloses such matters when there is at least a reasonable possibility that a material loss may have been incurred. However, the Company cannot predict the outcome of any litigation or the potential for future litigation.

## AngioDynamics v. biolitec

On January 2, 2008, we commenced an action in the United States District Court for the Northern District of New York entitled AngioDynamics, Inc. v. biolitec, Inc. In this action, we sought judgment against biolitec for defense and indemnification in two lawsuits which we previously settled. Our claims arise out of a Supply and Distribution Agreement ("SDA") entered into with biolitec on April 1, 2002. On September 27, 2011, the U.S. District Court granted key portions of our motion for summary judgment in our legal case against biolitec. The Court also dismissed biolitec's counterclaims against us. The court denied one portion of our summary judgment motion, which sought to recover additional costs from biolitec, leaving this for adjudication at trial. On November 8, 2012, the Court granted partial judgment to us in the amount of \$23.2 million. Biolitec appealed this judgment. On August 23, 2013, the U.S. Court of Appeals for the Second Circuit dismissed biolitec's appeal.

In October 2009, we commenced an action in the United States District Court for the District of Massachusetts entitled AngioDynamics, Inc. v. biolitec AG and Wolfgang Neuberger. The Complaint in this action was amended in March 2010. This action seeks to recover against biolitec, Inc.'s parent entities and CEO for tortuously interfering with biolitec, Inc.'s contractual obligation to defend and indemnify us, and also seeks to pierce the corporate veil of biolitec, Inc. and to invalidate certain alleged fraudulent transfers in order to hold biolitec, Inc.'s parent entities jointly and severally liable for the alleged breach of the SDA. On September 13, 2012, the Massachusetts Court granted our request for a preliminary injunction prohibiting the downstream merger of biolitec AG with its Austrian subsidiary. On April 1, 2013, the U.S. Court of Appeals for the First Circuit affirmed the preliminary injunction. On January 14, 2014, the District Court entered judgment in our favor as to liability. On March 18, 2014, the District Court entered judgment in our favor as to liability. Age and severally, in the amount of \$74.9 million. The defendants have appealed this judgment.

August 29, 2013, we became co-plaintiffs in an adversary proceeding in the United States Bankruptcy Court for the District of New Jersey entitled Cyganowski, Trustee, et al. v. Biolitec U.S., Inc., et al. In this action, we assert claims of conversion, unjust enrichment, tortious interference, and unfair competition against various biolitec entities for alleged violation of Bankruptcy Court settlement and sale orders under which we acquired certain assets of Biolitec, Inc. On September 3, 2013, we, along with our co-plaintiff, obtained a temporary restraining order against the defendants in this action. The restraining order is still in place and the Bankruptcy Court is currently considering our request for permanent injunctive relief.

#### C.R. Bard, Inc. v. AngioDynamics, Inc.

On January 11, 2012, C.R. Bard, Inc. filed a suit in the United States District Court of Utah claiming certain of our implantable port products infringe on patents held by Bard. Bard is seeking unspecified damages and other relief. The Court denied Bard's motion for pre-trial consolidation with separate actions it filed on the same day against Medical Components, Inc. and Smiths Medical ASD, Inc., but had asked for supplemental briefing on the issue of whether to conduct a common Markman hearing. Meanwhile, we filed petitions for reexamination in the US Patent and Trademark Office ("PTO") which seek to invalidate all three patents asserted in the litigation. Our petitions have been granted and 40 of 41 patent claims have been and remain rejected. The Patent Office has issued a Final Rejection of all the claims subject to reexamination and Bard has filed appeals. The parties are currently in the midst of the briefing process for these appeals. The case has been stayed pending final resolution of the PTO process. We believe these claims are without merit and intend to defend them vigorously. We have not recorded an expense related to the outcome of this litigation because it is not yet possible to determine if a potential loss is probable nor reasonably estimable.

#### BTG International, Inc.

We received a subpoena from the U.S. Department of Justice (the "DOJ") requesting documents in relation to a purported criminal investigation the DOJ is conducting regarding BTG International, Inc.'s LC Bead<sup>®</sup> product beginning in 2003. RITA Medical Systems and AngioDynamics, Inc., after its acquisition of RITA, was the exclusive distributor of LC Beads in the United States from 2006 through December 31, 2011. We are cooperating fully with this investigation and at this time are unable to predict its scope, duration or outcome.

#### EndoVention v. AngioDynamics

On November 21, 2014, EndoVention, Inc. filed a complaint in the United States District Court for the Northern District of California, alleging that our AngioVac products infringe two of EndoVention's patents. The complaint has not been served. We believe these allegations are without merit and we intend to defend them vigorously.

#### **Regulatory Matter**

On November 5, 2014, the Company received a Warning Letter from the FDA relating to observations noted during FDA's inspection of the Company's Navilyst Medical facilities located in Marlborough, Massachusetts and Glens Falls, New York in 2014. The matters raised in the Warning Letter and observations focused on design control processes related to packaging validations and accelerated and real time aging testing in connection with the Company's fluid management and PICC families of products, inconsistency of a manufacturing product test process used among similar valved PICC products, a particular verification test of valved PICC products and non-conforming product control procedures. The Company takes these matters seriously and is committed to complying with all applicable laws, regulations and rules in connection with the manufacturing, sale and marketing of its products. The Company intends to make a comprehensive response to the issues raised in the letter and is committed to working with FDA to resolve all outstanding issues. The Company does not expect this matter will have a material adverse effect on its financial position or results of operations.

#### NOTE N - RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In May 2014, the FASB and the International Accounting Standards Board ("IASB") issued their final standard on revenue from contracts with customers. The standard, issued as an ASU by the FASB and as International Financial Reporting Standards 15 by the IASB, outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance, including industry-specific guidance. The core principle of the revenue model is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This ASU is effective for the Company in its first quarter beginning January 1, 2017 and is not expected to have a material impact on the Company's consolidated financial statements.

In June 2014, the FASB issued an ASU that clarified that entities should treat performance targets that can be met after the requisite service period of a share-based payment award as performance conditions that affect vesting. Therefore, an entity would not record compensation expense related to an award for which transfer to the employee is contingent on the entity's satisfaction of a performance target until it becomes probable that the performance target is met. This ASU is effective for the Company in its first quarter beginning January 1, 2016 and is not expected to have a material impact on the Company's consolidated financial statements.

#### NOTE O – RESTRUCTURING

During the three and six months ended November 30, 2014 we initiated a restructuring of finance, R&D and S&M organizations to improve our profitability. As part of the restructuring, we recorded \$0.1 million and \$1.1 million of severance expense, respectively, which is included in "Acquisition, restructuring and other items, net" in the statements of income.

#### NOTE P - IMMATERIAL ERROR CORRECTIONS

During the financial closing process for the first quarter of fiscal year 2015, the Company determined that financial management had incorrectly accounted for certain asset, liability and income statement balances, beginning in 2011. The Company has identified amounts and concluded that they were not material individually or in the aggregate to any of its previously issued annual and interim financial statements. Although management has determined the amounts individually and in the aggregate are not material to prior periods, in accordance with authoritative accounting literature on considering the effects of misstatements in prior years when quantifying misstatements in the current year, the financial statements included herein have been adjusted to correct for the impact of these items.

The Company has corrected the relevant financial information from previous reporting periods contained in these financial statements. The immaterial error corrections identified were primarily related to our failure to recognize the expense associated with prepaid and other assets in accordance with the underlying contractual terms (cumulative impact of approximately \$1.2 million) and depreciation expense (cumulative impact of approximately \$0.4 million), and other individually

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immaterial items. Also, approximately \$5.4 million of contingent consideration liabilities that had been classified as current are classified as long term in the balance sheet.

The impacts of these revisions are shown in the tables below:

		Three months ended August 31, 2013								
	As prev	reviously reported Adjustments			A	As revised				
Net sales	\$	83,579	\$	65	\$	83,644				
Cost of sales		41,097		(33)		41,064				
Gross profit		42,482		98		42,580				
Total operating expenses		41,195		(17)		41,178				
Operating income		1,287		115		1,402				
Total other income (expenses)		(1,934)		(31)		(1,965)				
Income (loss) before taxes		(647)		84		(563)				
Income tax benefit (expense)		221		(31)		190				
Net income (loss)		(426)		53		(373)				
Total comprehensive income (loss), net of tax		(155)		53		(102)				

		Three months ended November 30, 2013				
	As prev	iously reported	Adjustments			As revised
Net sales	\$	88,616	\$	(45)	\$	88,571
Cost of sales		43,686				43,686
Gross profit		44,930		(45)		44,885
Total operating expenses		43,356		88		43,444
Operating income		1,574		(133)		1,441
Total other income (expense)		(1,660)		(131)		(1,791)
Income (loss) before taxes		(86)		(264)		(350)
Income tax benefit (expense)		(13)		102		89
Net income (loss)		(99)		(162)		(261)
Total comprehensive income (loss), net of tax		(358)		(162)		(520)

		Six months ended November 30, 2013				
	As prev	iously reported	Adjustments	As revised		
Net sales	\$	172,195	\$ 20	\$ 172,215		
Cost of sales		84,783	(33)	84,750		
Gross profit		87,412	53	87,465		
Total operating expenses		84,551	71	84,622		
Operating income		2,861	(18)	2,843		
Total other income (expense)		(3,594)	(162)	(3,756)		
Income (loss) before taxes		(733)	(180)	(913)		
Income tax benefit (expense)		208	71	279		
Net income (loss)		(525)	(109)	(634)		
Total comprehensive income (loss), net of tax		(513)	(109)	(622)		

	Three months ended February 28, 2014					4
	As previ	ously reported	Adjustments			As revised
Net sales	\$	88,195	\$	(45)	\$	88,150
Cost of sales		43,277		80		43,357
Gross profit		44,918		(125)		44,793
Total operating expenses		38,066		214		38,280
Operating income		6,852		(339)		6,513
Total other income (expense)		(1,985)		15		(1,970)
Income (loss) before taxes		4,867		(324)		4,543
Income tax benefit (expense)		(176)		148		(28)
Net income (loss)		4,691		(176)		4,515
Total comprehensive income (loss), net of tax		4,869		(176)		4,693

		Nine months ended February 28, 2014				
	As prev	iously reported		Adjustments		As revised
Net sales	\$	260,390	\$	(25)	\$	260,365
Cost of sales		128,060		47		128,107
Gross profit		132,330		(72)		132,258
Total operating expenses		122,617		285		122,902
Operating income		9,713		(357)		9,356
Total other income (expense)		(5,579)		(147)		(5,726)
Income (loss) before taxes		4,134		(504)		3,630
Income tax benefit (expense)		32		219		251
Net income (loss)		4,166		(285)		3,881
Total comprehensive income (loss), net of tax		4,356		(285)		4,071

		Three months ended May 31, 2014				
	As previ	ously reported	I	Adjustments		As revised
Net sales	\$	94,065	\$	(5)	\$	94,060
Cost of sales		46,534		116		46,650
Gross profit		47,531		(121)		47,410
Total operating expenses		43,796		30		43,826
Operating income		3,735		(151)		3,584
Total other income (expense)		(1,489)		15		(1,474)
Income (loss) before taxes		2,246		(136)		2,110
Income tax benefit (expense)		(3,324)		(1)		(3,325)
Net income (loss)		(1,078)		(137)		(1,215)
Total comprehensive income (loss), net of tax		(1,003)		(137)		(1,140)

		Year ended May 31, 2014					
	As prev	iously reported	y reported Adjustments			As revised	
Net sales	\$	354,455	\$	(30)	\$	354,425	
Cost of sales		174,594		163		174,757	
Gross profit		179,861		(193)		179,668	
Total operating expenses		166,413		315		166,728	
Operating income		13,448		(508)		12,940	
Total other income (expense)		(7,068)		(132)		(7,200)	
Income (loss) before taxes		6,380		(640)		5,740	
Income tax benefit (expense)		(3,292)		218		(3,074)	
Net income (loss)		3,088		(422)		2,666	
Total comprehensive income (loss), net of tax		3.353		(422)		2.931	

	Year ended May 31, 2014					
	As previously reported		Adjustments		As revised	
Net cash provided by (used in) operating activities	\$	25,280	\$	(599)	\$	24,681
Net cash provided by (used in) investing activities		(17,047)		599		(16,448)
Net cash provided by (used in) financing activities		(14,016)		—		(14,016)

	As of May 31, 2014				
	As previously reported	Adjustments	As revised		
Accounts receivable, net of allowances	\$ 62,148	\$ (180)	\$ 61,968		
Inventories	61,056	178	61,234		
Prepaid expenses and other	5,975	(504)	5,471		
Total current assets	152,228	(506)	151,722		
Property, plant and equipment, net	67,208	(618)	66,590		
Other assets	4,876	(950)	3,926		
Goodwill	360,294	179	360,473		
Deferred income taxes, long term	9,767	636	10,403		
Total assets	800,150	(1,259)	798,891		
Accrued liabilities	16,762	(110)	16,652		
Current portion of contingent payments	16,341	(5,423)	10,918		
Total current liabilities	72,286	(5,533)	66,753		
Contingent consideration, net of current portion	51,080	5,333	56,413		
Total liabilities	262,256	(200)	262,056		
Additional paid-in capital	508,263	91	508,354		
Retained earnings	32,651	(1,150)	31,501		
Total stockholders' equity	537,894	(1,059)	536,835		

	Year ended May 31, 2013				
	As previously reported	Adjustments	As revised		
Net sales	\$ 342,026	\$ (110)	\$ 341,916		
Cost of sales	173,037	365	173,402		
Gross profit	168,989	(475)	168,514		
Total operating expenses	161,895	331	162,226		
Operating income	7,094	(806)	6,288		
Total other income (expense)	(7,737)	(138)	(7,875)		
Income (loss) before taxes	(643)	(944)	(1,587)		
Income tax benefit (expense)	31	345	376		
Net income (loss)	(612)	(599)	(1,211)		
Total comprehensive income (loss), net of tax	(872)	(599)	(1,471)		

		Year ended May 31, 2013						
	As prev	As previously reported			Adjustments			
Net cash provided by (used in) operating activities	\$	26,883	\$	(231)	\$	26,652		
Net cash provided by (used in) investing activities		(22,238)		_		(22,238)		
Net cash provided by (used in) financing activities		(6,286)		_		(6,286)		

	As of May 31, 2013				
	As previously re	ously reported Adjustments		As re	evised
Accounts receivable, net of allowances	\$	47,791 \$	\$ (110)	\$	47,681
Inventories	Į	55,062	17		55,079
Prepaid expenses and other		7,554	(269)		7,285
Total current assets	14	41,516	(362)		141,154
Property, plant and equipment, net	(	62,650	(259)		62,391
Other assets		5,559	(651)		4,908
Intangible assets, net	2	14,848	(175)		214,673
Goodwill	35	55,458	179		355,637
Deferred income taxes, long term		11,007	418		11,425
Total assets	75	91,584	(850)		790,734
Accounts payable	:	24,522	(52)		24,470
Accrued liabilities		16,426	(70)		16,356
Total current liabilities	(	53,437	(122)		63,315
Total liabilities	20	54,754	(122)		264,632
Retained earnings	:	29,563	(728)		28,835
Total stockholders' equity	52	26,830	(728)		526,102

	Year ended May 31, 2012				
	As previously reported	Adjustments	As revised		
Net sales	\$ 221,787	\$ 130	\$ 221,917		
Cost of sales	95,829	779	96,608		
Gross profit	125,958	(649)	125,309		
Total operating expenses	128,920	297	129,217		
Operating income	(2,962)	) (946)	(3,908)		
Total other income (expense)	(2,320)	806	(1,514)		
Income (loss) before taxes	(5,282)	) (140)	(5,422)		
Income tax expense (benefit)	188	51	239		
Net income (loss)	(5,094)	) (89)	(5,183)		
Total comprehensive income (loss), net of tax	(5,095)	) (89)	(5,184)		

	Year ended May 31, 2012					
	As previously reported		Adjustments		As revised	
Net cash provided by (used in) operating activities	\$	11,497	\$	105	\$	11,602
Net cash provided by (used in) investing activities		(176,360)		126		(176,234)
Net cash provided by (used in) financing activities		142,338		_		142,338

	As of May 31, 2012					
	As previously reported	Adjustments	As revised			
Cash and cash equivalents	\$ 23,508	\$ 231	\$ 23,739			
Accounts receivable, net of allowances	48,588	(1,685)	46,903			
Prepaid expenses and other	9,826	(23)	9,803			
Total current assets	159,238	(1,477)	157,761			
Property, plant and equipment, net	55,915	(305)	55,610			
Other assets	10,707	(348)	10,359			
Intangible assets, net	147,266	97	147,363			
Goodwill	308,912	179	309,091			
Deferred income taxes, long term	39,198	73	39,271			
Total assets	721,769	(1,781)	719,988			
Accrued liabilities	18,722	(1,652)	17,070			
Total current liabilities	55,422	(1,652)	53,770			
Total liabilities	198,249	(1,652)	196,597			
Retained earnings	30,175	(129)	30,046			
Total stockholders' equity	523,520	(129)	523,391			

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following information should be read together with the consolidated financial statements and the notes thereto and other information included elsewhere in this quarterly report on Form 10-Q.

## Forward-Looking Statements

This quarterly report on Form 10-Q, including the sections entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations," contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements regarding AngioDynamics' expected future financial position, results of operations, cash flows, business strategy, budgets, projected costs, capital expenditures, products, competitive positions, growth opportunities, plans and objectives of management for future operations, as well as statements that include the words such as "expects," "reaffirms," "intends," "anticipates," "plans," "believes," "seeks," "estimates," or variations of such words and similar expressions, are forward-looking statements. These forward looking statements are not guarantees of future performance and are subject to risks and uncertainties. Investors are cautioned that actual events or results may differ from our expectations. Factors that may affect our actual results achieved include, without limitation, our ability to develop existing and new products, future actions by FDA or other regulatory agencies, results of pending or future clinical trials, the results of ongoing litigation, overall economic conditions, general market conditions, market acceptance, foreign currency exchange rate fluctuations, the effects on pricing from group purchasing organizations and competition, as well as our ability to integrate purchased businesses. Other risks and uncertainties include, but are not limited to, the factors described from time to time in our reports filed with the SEC, including our Form 10-K/A for the fiscal year ended May 31, 2014.

Although we believe that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate and, therefore, there can be no assurance that the forward-looking statements included in this quarterly report on Form 10-Q will prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by us or any other person that our objectives and plans will be achieved. Any forward-looking statements are made pursuant to the Private Securities Litigation Reform Act of 1995 and, as such, speak only as of the date made. AngioDynamics disclaims any obligation to update the forward-looking statements. Investors are cautioned not to place undue reliance on these forward-looking statements which speak only as of the date stated, or if no date is stated, as of the date of this document.

#### Overview

We design, manufacture and sell a wide range of medical, surgical and diagnostic devices used by professional healthcare providers for vascular access, for the treatment of peripheral vascular disease and for use in oncology and surgical settings. Our devices are generally used in minimally invasive, image-guided procedures. Most of our products are intended to be used once and then discarded, or they may be temporarily implanted for short- or long-term use.

We sell our products in the United States through a direct sales force and outside the U.S. through a combination of direct sales and distributor relationships. For the three months ended November 30, 2014 and 2013, approximately 21% and 20%, respectively, of our net sales were from markets outside the United States.

Our sales and profitability growth depends, in part, on the introduction of new and innovative products, together with ongoing enhancements to our existing products. Expansions to our product offerings are created through internal product development, technology licensing and strategic alliances. In recent years we have acquired or developed, and launched several new products, including the AngioVac cannula and circuit, the BioFlo family of products, and the Acculis microwave system, which are all expected to be growth drivers of our business. We recognize the importance of, and intend to continue to make investments in, research and development activities and business development opportunities.

Our ability to further increase our profitability will depend in part on improving gross profit and operating margins. A portion of improved gross margin we expect to deliver through the acquisition, development and sale of innovative products, such as those mentioned above. Additionally, in December 2013 we announced a company-wide operational excellence program designed to create greater efficiencies and drive improved business performance. Further, we anticipate being able to manage increases in our operating expenses at a rate slower than our sales growth to provide further operating margin expansion.

#### **Immaterial Error Corrections**

During the financial closing process for the first quarter of fiscal year 2015, the Company determined that financial management had incorrectly accounted for certain asset, liability and income statement balances, beginning in 2011. The Company has identified amounts and concluded that they were not material individually or in the aggregate to any of its previously issued annual and interim financial statements. Although management has determined the amounts individually and in the aggregate are not material to prior periods, in accordance with authoritative accounting literature on considering the effects of misstatements in prior years when quantifying misstatements in the current year, the financial statements included herein have been adjusted to correct for the impact of these items.

The Company has corrected the relevant financial information from previous reporting periods contained in these financial statements. The immaterial error corrections identified were primarily related to our failure to recognize the expense associated with prepaid and other assets in accordance with the underlying contractual terms (cumulative impact of approximately \$1.2 million) and depreciation expense (cumulative impact of approximately \$0.4 million), and other individually immaterial items. Also, approximately \$5.4 million of contingent consideration liabilities that had been classified as current are classified as long term in the balance sheet.

#### New Accounting Pronouncements

Information regarding new accounting pronouncements is included in Note N to our consolidated financial statements in this Quarterly Report on Form 10-Q.

#### Results of Operations for the Three Months ended November 30, 2014 and November 30, 2013

For the three months ended November 30, 2014, we reported net income of \$1.3 million, or \$0.04 per diluted share, on net sales of \$92.1 million, compared with a net loss of \$261 thousand, or \$(0.01) per share, on net sales of \$88.6 million during the same quarter of the prior year.

The table below presents certain operating data as a percentage of net sales:

	Three Month	ns Ended	
	Nov 30, 2014	Nov 30, 2013	
		As revised	
Net sales	100.0 %	100.0 %	
Gross profit	51.7 %	50.7 %	
Research and development	6.6 %	7.9 %	
Sales and marketing	22.8 %	23.8 %	
General and administrative	8.7 %	7.2 %	
Amortization of intangibles	4.4 %	4.9 %	
Change in fair value of contingent consideration	0.7 %	1.1 %	
Acquisition, restructuring and other items, net	2.5 %	3.0 %	
Medical device excise tax	1.2 %	1.1 %	
Operating income	5.0 %	1.6 %	
Other income (expenses)	(1.9)%	(2.0)%	
Income taxes	1.6 %	(0.1)%	
Net income (loss)	1.5 %	(0.3)%	

<u>Net sales</u> - Net sales are derived from the sale of our products and related freight charges, less discounts and returns. For the three months ended November 30, 2014, net sales increased \$3.6 million to \$92.1 million compared to the same period in the prior year. Our sales grew in all product lines and in both the U.S. and International markets. This growth was partially offset by decreased sales through our supply agreement arrangement.

From a product line perspective, Peripheral Vascular sales increased \$0.6 million or 1% from the prior year period to \$49.4 million. This increase was primarily attributable to the AngioVac product line. Vascular Access sales were \$28.0 million, an increase of \$2.4 million or 9% from the prior year period. This increase is attributable to increased sales of our Bioflo family of products, and specifically our port products. Oncology/Surgery sales were \$13.6 million, an increase of 9% from prior year quarter sales of \$12.6 million, primarily due to increased sales of our microwave and NanoKnife products.

From a geographic perspective, U.S. sales increased \$2.6 million or 4% during the second three months of fiscal 2015 to \$72.1 million when compared to the same period in the prior year. This increase was primarily attributable to increased sales of AngioVac and Bioflo products. International sales were \$19.0 million in the fiscal second quarter of 2015, an increase of 9% from \$17.5 million in the comparable prior year period. The increase is attributable to increased sales of Nanoknife and

Vascular Access products. Our supply agreement arrangement, which we do not include in either the U.S. or International geographic sales, declined 32.0% to \$1.1 million from \$1.6 million in the prior year period.

Changes in sales are driven primarily by increases in volume.

<u>Gross profit</u> - Gross profit consists of net sales less the cost of goods sold, which includes the costs of materials, products purchased from third parties and sold by us, manufacturing personnel, royalties, freight, business insurance, depreciation of property and equipment and other manufacturing overhead. Our gross profit as a percentage of sales increased from 50.7% in the prior year period to 51.7% during the three months ended November 30, 2014. The increase is largely attributable to improved operating efficiencies and a more profitable mix of products sold created by our growth drivers.

<u>Research and development expenses</u> - Research and development ("R&D") expenses include internal and external costs to develop new products, enhance existing products, validate new and enhanced products, manage clinical, regulatory and medical affairs and our intellectual property. For both the three months ended November 30, 2014 and 2013, R&D expenses were \$6.1 million and \$7.0 million, respectively. As a percentage of net sales, R&D expenses were 6.6% and 7.9% for the second quarters of fiscal years 2015 and 2014, respectively. The decrease in R&D costs relates to savings generated by restructuring activities in the first quarter of fiscal 2015, as well as timing of projects.

<u>Sales and marketing expenses</u> - Sales and marketing ("S&M") expenses consist primarily of salaries, commissions, travel and related business expenses, attendance at medical society meetings, product promotions and marketing activities. S&M expenses decreased \$0.1 million during the three months ended November 30, 2014 to \$20.1 million when compared to the same period in the prior year. As a percentage of net sales, S&M expenses decreased to 22.8% in the fiscal second quarter of 2015, from 23.8% for the prior year period.

<u>General and administrative expenses</u> - General and administrative ("G&A") expenses include executive management, finance, information technology, human resources, business development, legal, and the administrative and professional costs associated with those activities. G&A expenses increased \$1.6 million, or 24.4%, to \$8.0 million when compared to the same period in the prior year. G&A expenses increased to 8.7% of net sales from 7.2% in the prior year period. The increase is primarily a result of costs associated with the implementation of our ERP system and stock-based compensation.

Amortization of intangibles - Amortization of intangibles decreased \$0.2 million to \$4.1 million during the period.

<u>Change in fair value of contingent consideration</u> - The second quarter of fiscal 2015 included accretion of \$0.6 million in the change in fair value of the contingent consideration associated with the business acquisitions compared with \$0.9 million in the prior year period.

<u>Acquisition, restructuring and other items, net</u> - The second quarter of fiscal 2015 included Acquisition, restructuring and other items, net expenses of \$2.3 million compared to \$2.7 million in the prior year period, which primarily consistent of costs associated with our operational excellence program, litigation expense, and restructuring in our finance and international S&M organizations.

<u>Medical device excise tax</u> - The second quarter of fiscal 2015 and 2014 included \$1.1 million and \$1.0 million, respectively, attributable to the Medical Device Excise Tax.

<u>Operating income</u> - During the three months ended November 30, 2014, operating income increased \$3.1 million to \$4.6 million. As a percentage of sales, operating income was 5.0% and 1.6% for the three months ended November 30, 2014 and 2013, respectively.

Other expenses - Other expenses for the three months ended November 30, 2014 and 2013 were \$1.7 million and \$1.8 million, respectively.

<u>Income taxes</u> - Our effective tax rate including discrete items was 53% for the second fiscal quarter of 2015 compared with a 25% effective tax rate benefit for the prior year period. The current quarter reflects no benefit from the expired R&D tax credit. The prior year quarter reflects a seven month benefit from the R&D tax credit that had previously expired on December 31, 2013 and a benefit from lower tax rates applicable to our foreign operations, partially offset by non-deductible interest expense on contingent payments.

In addition, our ASC 718 APIC pool was fully depleted in the quarter ended November 30, 2014 and 2013. Prior to its depletion, the APIC pool was reduced when share-based compensation cost previously recognized was greater than the

deduction allowed for income tax purposes based on the price of our common stock on the date of exercise or vesting. Due to its depletion, we recorded a discrete tax expense of \$330 thousand and \$61 thousand in the three months ended November 30, 2014 and 2013, respectively.

During the fiscal third quarter of 2014, The Tax Increase Prevention Act of 2014 (H.R. 5771) was enacted and retroactively extended the research credit from January 1, 2014 to December 31, 2014. Accordingly, the retroactive benefit related to this renewal will be reflected in our third quarter results.

<u>Net income (loss)</u> - For the three months ended November 30, 2014, we reported net income of \$1.3 million, compared to a net loss of \$0.3 million for the same period in the prior year.

#### Results of Operations for the Six Months ended November 30, 2014 and November 30, 2013

For the six months ended November 30, 2014, we reported net income of \$1.8 million, or \$0.05 per diluted share, on net sales of \$179.5 million, compared with a net loss of \$634 thousand, or \$(0.02) per share, on net sales of \$172.2 million during the same period of the prior year.

The table below presents certain operating data as a percentage of net sales:

	Six Months	s Ended
	Nov 30, 2014	Nov 30, 2013
		As revised
Net sales	100.0 %	100.0 %
Gross profit	52.1 %	50.8 %
Research and development	7.1 %	8.0 %
Sales and marketing	22.9 %	23.8 %
General and administrative	8.5 %	7.5 %
Amortization of intangibles	4.5 %	5.0 %
Change in fair value of contingent consideration	0.8 %	1.0 %
Acquisition, restructuring and other items, net	2.8 %	2.7 %
Medical device excise tax	1.2 %	1.1 %
Operating income	4.4 %	1.7 %
Other income (expenses)	(2.0)%	(2.2)%
Income taxes	1.4 %	(0.2)%
Net income (loss)	1.0 %	(0.4)%

<u>Net sales</u> - Net sales are derived from the sale of our products and related freight charges, less discounts and returns. For the six months ended November 30, 2014, net sales increased \$7.3 million to \$179.5 million when compared to the same period in the prior year. Our sales grew in all product lines and in both the U.S. and International markets. This growth was partially offset by decreased sales through our supply agreement arrangement.

From a product line perspective, Peripheral Vascular sales increased \$2.4 million or 3% from the prior year period to \$96.8 million. This increase was primarily attributable to the AngioVac product line. Vascular Access sales were \$54.4 million, an increase of \$3.5 million or 7% from the prior year period. This increase is attributable to increased sales of our Bioflo family of products, and specifically our port products. Oncology/Surgery sales were \$26.0 million, an increase of 10% from prior year period sales of \$23.7 million, led by increased sales of our NanoKnife products.

From a geographic perspective, U.S. sales increased \$3.8 million or 3% during the first six months of fiscal 2015 to \$140.4 million when compared to the same period in the prior year. This increase was primarily attributable to increased sales of AngioVac and port products. International sales were \$36.8 million in the first six months of fiscal 2015, an increase of 14% from \$32.3 million in the comparable prior year period. The increase is attributable to increased sales of fluid management, microwave and Nanoknife. Our supply agreement arrangement, which we do not include in either the U.S. or International geographic sales, declined 30% to \$2.3 million from \$3.3 million in the prior year period.

Changes in sales are driven primarily by increases in volume.

<u>Gross profit</u> - Gross profit consists of net sales less the cost of goods sold, which includes the costs of materials, products purchased from third parties and sold by us, manufacturing personnel, royalties, freight, business insurance, depreciation of property and equipment and other manufacturing overhead. Our gross profit as a percentage of sales increased from 50.8% in the prior year period to 52.1% during the six months ended November 30, 2014. The increase is largely attributable to improved operating efficiencies and a more profitable mix of products sold created by our growth drivers.

<u>Research and development expenses</u> - Research and development ("R&D") expenses include internal and external costs to develop new products, enhance existing products, validate new and enhanced products, manage clinical, regulatory and medical affairs and our intellectual property. For the six months ended November 30, 2014 and 2013, R&D expenses were \$12.8 million and \$13.7 million, respectively. As a percentage of net sales, R&D expenses were 7.1% and 8.0% for the first six months of fiscal years 2015 and 2014, respectively. The decrease in R&D costs relates to savings generated by restructuring activities in the first quarter of fiscal 2015, as well as timing of projects.

<u>Sales and marketing expenses</u> - Sales and marketing ("S&M") expenses consist primarily of salaries, commissions, travel and related business expenses, attendance at medical society meetings, product promotions and marketing activities. S&M expenses remained consistant during the six months ended November 30, 2014 and 2013. As a percentage of net sales, S&M expenses decreased to 22.9% in the first six months of fiscal 2015, from 23.8% for the prior year period.

<u>General and administrative expenses</u> - General and administrative ("G&A") expenses include executive management, finance, information technology, human resources, business development, legal, and the administrative and professional costs associated with those activities. G&A expenses increased \$2.4 million, or 18.4% for the six months ended November 30, 2014, to \$15.3 million when compared to the same period in the prior year. G&A expenses increased to 8.5% of net sales from 7.5% in the prior year period. The increase is primarily a result of costs associated with the implementation of our ERP system and stock-based compensation.

Amortization of intangibles - Amortization of intangibles decreased \$0.5 million to \$8.1 million during the period.

<u>Change in fair value of contingent consideration</u> - The first six months of fiscal 2015 included accretion of \$1.4 million in the change in fair value of the contingent consideration associated with the business acquisitions compared with \$1.7 million in the prior year period.

<u>Acquisition, restructuring and other items, net</u> - The first six months of fiscal 2015 included Acquisition, restructuring and other items, net expenses of \$5.0 million compared to \$4.7 million in the prior year period, which primarily consisted severance expense related to the reorganization of our International S&M organization, costs related to our operational excellence program and litigation expense and other items.

Medical device excise tax - The first six months of fiscal 2015 and 2014 included \$2.1 million and \$2.0 million, respectively, attributable to the Medical Device Excise Tax.

<u>Operating income</u> - During the six months ended November 30, 2014, operating income increased \$5.0 million to \$7.8 million. As a percentage of sales, operating income was 4.4% and 1.7% for the six months ended November 30, 2014 and 2013, respectively.

Other expenses - Other expenses for the six months ended November 30, 2014 and 2013 were \$3.6 million and \$3.8 million, respectively.

<u>Income taxes</u>. Our effective tax rate including discrete items was 58% for the first six months of fiscal 2015 compared with 31% benefit for the prior year period. The current period reflects no benefit from the expired R&D tax credit.

The prior year period reflects a seven month benefit from the R&D tax credit that expired on December 31, 2013 and a benefit from lower tax rates in foreign jurisdictions in which we operate, offset by non-deductible interest expense related to contingent payments.

In addition, our ASC 718 APIC pool was fully depleted in the six months ended November 30, 2014 and 2013. Prior to its depletion, the APIC pool was reduced when share-based compensation cost previously recognized was greater than the deduction allowed for income tax purposes based on the price of our common stock on the date of exercise or vesting. Due to

its depletion, we recorded a discrete tax expense of \$684 thousand and \$61 thousand in the six months ended November 30, 2014 and 2013, respectively.

During the fiscal third quarter of 2014, The Tax Increase Prevention Act of 2014 (H.R. 5771) was enacted and retroactively extended the research credit from January 1, 2014 to December 31, 2014. Accordingly, the retroactive benefit related to this renewal will be reflected in our third quarter results.

<u>Net income (loss)</u> - For the six months ended November 30, 2014, we reported net income of \$1.8 million, compared to a net loss of \$0.6 million for the same period in the prior year.

#### Liquidity and Capital Resources

Our cash and cash equivalents totaled \$14.9 million as of November 30, 2014, compared with \$16.1 million as of May 31, 2014. Marketable securities totaled \$1.7 million and \$1.8 million as of November 30, 2014 and May 31, 2014, respectively, and consist of auction rate securities. As of November 30, 2014, total debt was \$155 million primarily comprised of short and long-term bank debt. The fair value of contingent milestone payments as of November 30, 2014 was \$57.4 million.

The table below summarizes our cash flows for the six months ended November 30, 2014 and 2013 (in thousands of dollars):

		Six Months Ended			
	Nov 30, 2014		Nov 30, 2013		
		As revi		As revised	
Cash provided by (used in):					
Operating activities	\$	3,205	\$	15,758	
Investing activities		(7,773)		(11,207)	
Financing activities		3,381		(11,184)	
Effect of exchange rate changes on cash and cash equivalents		(41)		4	
Net change in cash and cash equivalents	\$	(1,228)	\$	(6,629)	

Net cash provided by operating activities during the six months ended November 30, 2014 and 2013 was \$3.2 million and \$15.8 million, respectively. Cash provided by operating activities during the six months ended November 30, 2014, was primarily the result of an increase of \$2.5 million in tax deferrals, increases in non-cash expenses such as share based compensation in the six month period ended November 30, 2014 compared to the prior year period. During the six months ended November 30, 2014 we experienced cash outflows due to increased inventories coupled with a reduction in accounts payable and accrued liabilities partially offset by a decrease in accounts receivable.

Net cash used in investing activities during the six months ended November 30, 2014 and 2013 was \$7.8 million and \$11.2 million, respectively. The net cash used in investing activities for the current year period consisted primarily of fixed asset additions. The prior year use of cash consisted primarily of the Clinical Devices acquisition and fixed asset additions.

Net cash provided by (used in) financing activities during the six months ended November 30, 2014 and 2013 was \$3.4 million and (\$11.2) million, respectively. The current year period consisted primarily of borrowings on the revolver and proceeds from the exercise of stock options and purchases related to our employee stock purchase plan, offset by a scheduled debt payment and payment of contingent consideration related to the acquisition of Microsulis .

Our contractual obligations and their effect on liquidity and cash flows have not changed substantially from that disclosed in our Annual Report on Form 10-K/A for our fiscal year ended May 31, 2014.

We believe that our current cash and investment balances, together with cash generated from operations and our remaining revolving credit facility capacity of \$38.6 million as of November 30, 2014, will provide sufficient liquidity to meet our anticipated needs for capital for at least the next 12 months. If we seek to make significant acquisitions of other businesses or technologies in the future for cash, we may require external financing.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

We are exposed to market risk from changes in interest rates on investments and financing that could impact our results of operations and financial position. Although we have entered into interest rate swaps with a bank to limit our exposure to interest rate change on our variable interest rate financings, we do not currently engage in any other hedging or market risk management tools.

The majority of our sales have historically been denominated in United States dollars. Although not significant, we transact sales in other currencies, particularly the Euro, British pound and Canadian dollar. We currently have limited direct foreign currency exchange risk.

Our excess cash is invested in highly liquid, short-term, investment grade securities with maturities primarily of less than two years. Changes in interest rates may affect the investment income we earn on cash, cash equivalents and marketable securities and therefore affect our cash flows and results of operations. We hold investments in auction rate securities ("ARS") in order to generate higher than typical money market investment income. ARS typically are high credit quality, generally achieved with municipal bond insurance and credit risk is eased by the historical track record of bond insurers, which back a majority of this market.

#### Item 4. Controls and Procedures.

#### Evaluation of disclosure controls and procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure based solely on the definition of "disclosure controls and procedures" in Rule 13a-15(e) promulgated under the Exchange Act. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Under the supervision of our Company's Chief Executive Officer and Chief Financial Officer, we carried out an evaluation of our disclosure controls and procedures as of August 31, 2014. At the time our Annual Report on Form 10-K/A for the year ended May 31, 2014 was filed on August 14, 2014, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of May 31, 2014. Subsequent to that evaluation, in assessing the control deficiencies that contributed to the immaterial error corrections described in Note A and Note P which were identified during our financial close process for the period ended August 31, 2014, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures of the material error corrections described in Note A and Note P which were identified during our financial close process for the period ended August 31, 2014, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were not effective as of May 31, 2014 and November 30, 2014 because of the material weaknesses in our internal control over financial reporting described below.

A material weakness is a deficiency, or a combination of deficiencies in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the Company's annual or interim consolidated financial statements will not be prevented or detected on a timely basis.

We did not maintain effective controls over the preparation, review and approval of certain account reconciliations. Specifically, the Company did not maintain effective controls over the completeness and analysis of supporting schedules and underlying data supporting account reconciliations prepared for certain prepaid expenses and other assets and fixed assets and accumulated depreciation.

We lacked a sufficient complement of personnel with a level of financial reporting expertise commensurate with our financial reporting requirements, specifically, with respect to resources capable of: monitoring and accurately recording certain routine transactions specifically in prepaid expenses and other assets, fixed assets and accumulated depreciation; evaluating the presentation and disclosure of contingent consideration liabilities and intangible assets; effectively performing testing related to our enterprise resource planning ("ERP") implementation specifically associated with the configuration of certain intercompany transactions and the conversion of data related to depreciation; and properly performing account reconciliations as noted above.

These material weaknesses resulted in the revision to our previously reported interim and annual financial statements for the fiscal year ended May 31, 2014 and for the fiscal years ended May 31, 2013, 2012, and 2011, as described in Note P of this Quarterly Report. Accordingly, the Company amended its Annual Report on Form 10-K for the year ended May 31, 2014 to reflect the conclusion by the Company's management that internal control over financial reporting and disclosure controls and procedures were not effective as of May 31, 2014.

These material weaknesses could result in misstatements that would result in a material misstatement of the consolidated financial statements that would not be prevented or detected.

In response to these material weaknesses, our management performed additional analysis and procedures, including enhanced business performance reviews and analysis, in order to conclude that despite the material weaknesses reported above, the consolidated financial statements included in this report fairly present in all material respects the Company's financial condition, results of operations and cash flows for the periods presented and that this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report.

**Remediation Plan** 

During the quarter ended August 31, 2014, we developed a plan to enhance our internal controls over financial reporting, which we believe also will address the material weaknesses discussed above, including the specific remediation initiatives described below:

- Enhancing our internal finance and accounting organizational structure, which includes changes to personnel in place as of May 31, 2014 and hiring additional resources.
- Strengthening our internal policies and processes, including training for personnel, for ensuring account reconciliations are completed and reviewed properly.
- Continued investments in our ERP to improve the transactional accounting and processes supporting the recording of certain routine transactions.

As part of this plan, the following steps were taken during our first six months of our fiscal year ended May 31, 2015:

- Hired additional full-time and temporary accounting resources with appropriate levels of experience, including a new Global Controller, Assistant Controller and Senior Accounting Manager to drive improvement of and oversee day-to-day accounting activities.
- Implemented an account reconciliation policy.
- Added financial planning and analysis resources to strengthen to overall internal control environment.
- Commenced a detailed review of our ERP to identify opportunities to improve the accuracy of routine transaction processing, specifically with respect to accounting transactions related to purchasing and payables.

#### **Changes in Internal Control over Financial Reporting**

Other than items described above related to steps taken under our remediation plan during the quarter, there was no change in our internal control over financial reporting in the six months ended November 30, 2014 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### PART II: OTHER INFORMATION

#### Item 1. Legal Proceedings.

#### AngioDynamics v. biolitec

On January 2, 2008, we commenced an action in the United States District Court for the Northern District of New York entitled AngioDynamics, Inc. v. biolitec, Inc. In this action, we sought judgment against biolitec for defense and indemnification in two lawsuits which we previously settled. Our claims arise out of a Supply and Distribution Agreement ("SDA") entered into with biolitec on April 1, 2002. On September 27, 2011, the U.S. District Court granted key portions of our motion for summary judgment in our legal case against biolitec. The Court also dismissed biolitec's counterclaims against us. The court denied one portion of our summary judgment motion, which sought to recover additional costs from biolitec, leaving this for adjudication at trial. On November 8, 2012, the Court granted partial judgment to us in the amount of \$23.2 million. Biolitec appealed this judgment. On August 23, 2013, the U.S. Court of Appeals for the Second Circuit dismissed biolitec's appeal.

In October 2009, we commenced an action in the United States District Court for the District of Massachusetts entitled AngioDynamics, Inc. v. biolitec AG and Wolfgang Neuberger. The Complaint in this action was amended in March 2010. This action seeks to recover against biolitec, Inc.'s parent entities and CEO for tortuously interfering with biolitec, Inc.'s contractual obligation to defend and indemnify us, and also seeks to pierce the corporate veil of biolitec, Inc. and to invalidate certain alleged fraudulent transfers in order to hold biolitec, Inc.'s parent entities jointly and severally liable for the alleged breach of the SDA. On September 13, 2012, the Massachusetts Court granted our request for a preliminary injunction prohibiting the downstream merger of biolitec AG with its Austrian subsidiary. On April 1, 2013, the U.S. Court of Appeals for the First Circuit affirmed the preliminary injunction. On January 14, 2014, the District Court entered judgment in our favor as to liability. On March 18, 2014, the District Court entered judgment in our favor as to liability. Age and severally, in the amount of \$74.9 million. The defendants have appealed this judgment.

August 29, 2013, we became co-plaintiffs in an adversary proceeding in the United States Bankruptcy Court for the District of New Jersey entitled Cyganowski, Trustee, et al. v. Biolitec U.S., Inc., et al. In this action, we assert claims of conversion, unjust enrichment, tortious interference, and unfair competition against various biolitec entities for alleged violation of Bankruptcy Court settlement and sale orders under which we acquired certain assets of Biolitec, Inc. On September 3, 2013, we, along with our co-plaintiff, obtained a temporary restraining order against the defendants in this action. The restraining order is still in place and the Bankruptcy Court is currently considering our request for permanent injunction relief.

#### C.R. Bard, Inc. v. AngioDynamics, Inc.

On January 11, 2012, C.R. Bard, Inc. filed a suit in the United States District Court of Utah claiming certain of our implantable port products infringe on patents held by Bard. Bard is seeking unspecified damages and other relief. The Court denied Bard's motion for pre-trial consolidation with separate actions it filed on the same day against Medical Components, Inc. and Smiths Medical ASD, Inc., but had asked for supplemental briefing on the issue of whether to conduct a common Markman hearing. Meanwhile, we filed petitions for reexamination in the US Patent and Trademark Office (PTO) which seek to invalidate all three patents asserted in the litigation. Our petitions have been granted and 40 of 41 patent claims have been and remain rejected. The Patent Office has issued a Final Rejection of all the claims subject to reexamination and Bard has filed appeals. The parties are currently in the midst of the briefing process for these appeals. The case has been stayed pending final resolution of the PTO process. We believe these claims are without merit and intend to defend them vigorously. We have not recorded an expense related to the outcome of this litigation because it is not yet possible to determine if a potential loss is probable nor reasonably estimable.

#### BTG International, Inc.

We received a subpoena from the U.S. Department of Justice (the "DOJ") requesting documents in relation to a purported criminal investigation the DOJ is conducting regarding BTG International, Inc.'s LC Bead<sup>®</sup> product beginning in 2003. RITA Medical Systems and AngioDynamics, Inc., after its acquisition of RITA, was the exclusive distributor of LC Beads in the United States from 2006 through December 31, 2011. We are cooperating fully with this investigation and at this time are unable to predict its scope, duration or outcome.

#### EndoVention v. AngioDynamics

On November 21, 2014, EndoVention, Inc. filed a complaint in the United States District Court for the Northern District of California, alleging that our AngioVac products infringe two of EndoVention's patents. The complaint has not been served. We believe these allegations are without merit and we intend to defend them vigorously.

#### Item 1A. Risk Factors.

In addition to information set forth in this report, you should carefully consider the factors discussed in "Part I, Item 1A. Risk Factors" of our annual report on Form 10-K/A for our fiscal year ended May 31, 2014 which set forth information relating to important risks and uncertainties that could materially adversely affect our business, financial condition or operating results. You should review and consider such Risk Factors in making any investment decision with respect to our securities. An investment in our securities continues to involve a high degree of risk. There have been no material changes to the risk factors previously disclosed in our annual report on Form 10-K/A, except for the following related to our internal controls:

# We have determined that material weaknesses exist in our internal control over financial reporting which could, if not remediated, have a material adverse impact on our ability to produce timely and accurate financial statements.

We are responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Rule 13a-15(f) under the Securities Exchange Act. As discussed in Part I - Item 4, we identified material weaknesses in our internal control over financial reporting as of May 31, 2014. Solely as a result of these material weaknesses, management concluded that our internal control over financial reporting was not effective as of May 31, 2014.

A material weakness is defined as a deficiency, or combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of our annual or interim financial statements will not be prevented or detected on a timely basis. Although we continue to devote significant time and attention to remedy the identified material weaknesses in internal control over financial reporting, we expect to complete our remediation plan and testing of the remediated controls during the fiscal year ended May 31, 2015. There is the potential that our remedial efforts may not be successful. Until our remediation plan is fully implemented, our management will continue to devote significant time and attention to these efforts. If we do not complete our remediation in a timely fashion, or at all, or if our remediation plan is inadequate or we encounter difficulties in the implementation or maintenance of our internal control over financial reporting or disclosure controls and procedures, there will continue to be an increased risk that we will be unable to timely file future periodic reports with the SEC and/or remain in compliance with certain covenants included in our outstanding debt agreements. In addition, any failure to implement or any difficulties we encounter with our remediation plan could result in additional material weaknesses or deficiencies in our internal control or future material misstatements in our annual or interim consolidated financial statements.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

The following table provides information with respect to the shares of the company's common stock repurchased during the three months ended November 30, 2014:

	Issuer Purchases of Equity Securities				
					Maximum
				Total	Approximate
				Number of	Dollar Value
				Shares	of Shares
	Total			Purchased	that May Yet
	Number of			as Part of	Be
	Shares	A	lverage	Publicly	Purchased
	Purchased	Pı	ice Paid	Announced	Under Plans
Period	(1)	per Share		Programs	or Programs
September 1 - September 30, 2014	3,136	\$	13.54		
October 1 - October 31, 2014			—	—	_
November 1 - November 30, 2014	1,392	\$	17.06	—	—
Total	4,528	\$	14.62		

(1) The company repurchased 4,528 shares during the three months ended November 30, 2014 from employees to satisfy tax withholding requirements on the vesting of restricted shares from equity-based awards.

#### Item 3. Defaults on Senior Securities.

None.

## Item 4. Mine Safety Disclosures.

None.

## Item 5. Other Information.

None.

## Item 6. Exhibits.

## EXHIBIT INDEX

## <u>No.</u>

#### **Description**

- 31.1 Certification pursuant to Rule 13a-14(a) or 15d-14 under the Securities Exchange Act of 1934.
- 31.2 Certification pursuant to Rule 13a-14(a) or 15d-14 under the Securities Exchange Act of 1934.
- 32.1 Certification of Chief Executive Officer pursuant to Title 18, United States Code, Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer pursuant to Title 18, United States Code, Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101.INS XBRL Instance Document
- 101.SCH XBRL Schema Document
- 101.CAL XBRL Calculation Linkbase Documents
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB XBRL Labels Linkbase Documents
- 101.PRE XBRL Presentation Linkbase Documents

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ANGIODYNAMICS, INC. (Registrant)

Date: January 9, 2015

/ S / JOSEPH M. DEVIVO

Joseph M. DeVivo, President, Chief Executive Officer (Principal Executive Officer)

Date: January 9, 2015

/ S / MARK T. FROST

Mark T. Frost, Executive Vice President, Chief Financial Officer (Principal Financial and Chief Accounting Officer)

#### CERTIFICATION

I, Joseph M. DeVivo, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of AngioDynamics, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: January 9, 2015

<u>/ S / JOSEPH M. DEVIVO</u> Joseph M. DeVivo, President, Chief Executive Officer

#### CERTIFICATION

I, Mark T. Frost, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of AngioDynamics, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: January 9, 2015

<u>/ S / MARK T. FROST</u> Mark T. Frost, Executive Vice President, Chief Financial Officer

### CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO TITLE 18, UNITED STATES CODE, SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Joseph M. DeVivo, President, Chief Executive Officer and Director of ANGIODYNAMICS, Inc. (the "Company"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that, to the best of my knowledge:

- 1. the quarterly report on Form 10-Q of the Company for the fiscal quarter ended August 31, 2014 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
- 2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: January 9, 2015

/ s / Joseph M. DeVivo

Joseph M. DeVivo, President, Chief Executive Officer

### CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO TITLE 18, UNITED STATES CODE, SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Mark T. Frost Executive Vice President and Chief Financial Officer of ANGIODYNAMICS, Inc. (the "Company"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that, to the best of my knowledge:

- 1. the quarterly report on Form 10-Q of the Company for the fiscal quarter ended August 31, 2014 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
- 2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: January 9, 2015

/ s / Mark T. Frost

Mark T. Frost, Executive Vice President and Chief Financial Officer